As Passed by the Senate

124th General Assembly Regular Session 2001-2002

S. B. No. 32

SENATOR White

A BILL

То	amend sections 1707.01, 1707.03, 1707.041, 1707.06,	1
	1707.08, 1707.09, 1707.092, 1707.14, 1707.141,	2
	1707.161, 1707.17, 1707.19, 1707.23, 1707.391,	3
	1707.44, and 1707.45 and to repeal sections 1707.05	4
	and 1707.07 of the Revised Code to make revisions	5
	in the Securities Law, and to maintain the	6
	provisions of this act on and after October 5,	7
	2001, by amending the versions of sections 1707.01,	8
	1707.17, 1707.23, and 1707.44 of the Revised Code	9
	that are scheduled to take effect on that date.	10
		1.1

BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF OHIO:

Section 1. That sections 1707.01, 1707.03, 1707.041, 1707.06,	12
1707.08, 1707.09, 1707.092, 1707.14, 1707.141, 1707.161, 1707.17,	13
1707.19, 1707.23, 1707.391, 1707.44, and 1707.45 of the Revised	14
Code be amended to read as follows:	15
Sec. 1707.01. As used in this chapter:	16
(A) Whenever the context requires it, "division" or "division	17
of securities" may be read as "director of commerce" or as	18
commissioner of securities."	19
(B) "Security" means any certificate or instrument that	20

22

23

24

25

26

27

28

29

30

31

32

33

34

35

36

37

38

39

40

41

42

43

44

45

46

47

48

49

50

51

52

represents title to or interest in, or is secured by any lien or charge upon, the capital, assets, profits, property, or credit of any person or of any public or governmental body, subdivision, or agency. It includes shares of stock, certificates for shares of stock, membership interests in limited liability companies, voting-trust certificates, warrants and options to purchase securities, subscription rights, interim receipts, interim certificates, promissory notes, all forms of commercial paper, evidences of indebtedness, bonds, debentures, land trust certificates, fee certificates, leasehold certificates, syndicate certificates, endowment certificates, certificates or written instruments in or under profit-sharing or participation agreements or in or under oil, gas, or mining leases, or certificates or written instruments of any interest in or under the same, receipts evidencing preorganization or reorganization subscriptions, preorganization certificates, reorganization certificates, certificates evidencing an interest in any trust or pretended trust, any investment contract, any instrument evidencing a promise or an agreement to pay money, warehouse receipts for intoxicating liquor, and the currency of any government other than those of the United States and Canada, but sections 1707.01 to 1707.45 of the Revised Code do not apply to the sale of real estate.

- (C)(1) "Sale" has the full meaning of "sale" as applied by or accepted in courts of law or equity, and includes every disposition, or attempt to dispose, of a security or of an interest in a security. "Sale" also includes a contract to sell, an exchange, an attempt to sell, an option of sale, a solicitation of a sale, a solicitation of an offer to buy, a subscription, or an offer to sell, directly or indirectly, by agent, circular, pamphlet, advertisement, or otherwise.
 - (2) "Sell" means any act by which a sale is made.

- (3) The use of advertisements, circulars, or pamphlets in connection with the sale of securities in this state exclusively to the purchasers specified in division (D) of section 1707.03 of the Revised Code is not a sale when the advertisements, circulars, and pamphlets describing and offering those securities bear a readily legible legend in substance as follows: "This offer is made on behalf of dealers licensed under sections 1707.01 to 1707.45 of the Revised Code, and is confined in this state exclusively to institutional investors and licensed dealers."
- (4) The offering of securities by any person in conjunction with a licensed dealer by use of advertisement, circular, or pamphlet is not a sale if that person does not otherwise attempt to sell securities in this state.
- (5) Any security given with, or as a bonus on account of, any purchase of securities is conclusively presumed to constitute a part of the subject of that purchase and has been "sold."
- (6) "Sale" by an owner, pledgee, or mortgagee, or by a person acting in a representative capacity, includes sale on behalf of such party by an agent, including a licensed dealer or salesperson.
- (D) "Person," except as otherwise provided in this chapter, means a natural person, firm, partnership, limited partnership, partnership association, syndicate, joint-stock company, unincorporated association, trust or trustee except where the trust was created or the trustee designated by law or judicial authority or by a will, and a corporation or limited liability company organized under the laws of any state, any foreign government, or any political subdivision of a state or foreign government.
- (E)(1) "Dealer," except as otherwise provided in this chapter, means every person, other than a salesperson, who engages

(a) Any issuer, including any officer, director, employee, or trustee of, or member or manager of, or partner in, or any general partner of, any issuer, that sells, offers for sale, or does any act in furtherance of the sale of a security that represents an economic interest in that issuer, provided no commission, fee, or other similar remuneration is paid to or received by the issuer for the sale;

95

96

97

98

99

100

101102

103

104

105

106

107

108

109

110

111

112

113

- (b) Any licensed attorney, public accountant, or firm of such attorneys or accountants, whose activities are incidental to the practice of the attorney's, accountant's, or firm's profession;
- (c) Any person that, for the account of others, engages in the purchase or sale of securities that are issued and outstanding before such purchase and sale, if a majority or more of the equity interest of an issuer is sold in that transaction, and if, in the case of a corporation, the securities sold in that transaction represent a majority or more of the voting power of the corporation in the election of directors;
- (d) Any person that brings an issuer together with a potential investor and whose compensation is not directly or indirectly based on the sale of any securities by the issuer to the investor;
 - (e) Any bank, savings and loan association, savings bank, or

S. B. No. 32 As Passed by the Senate	Page 5
credit union chartered under the laws of the United States or any	115
state of the United States, provided that all transactions are	116
consummated by or through a person licensed pursuant to section	117
1707.14 of the Revised Code;	118
(f) Any person that the division of securities by rule	119
exempts from the definition of "dealer" under division (E)(1) of	120
this section.	121
(2) "Licensed dealer" means a dealer licensed under this	122
chapter.	123
(F)(1) "Salesman" or "salesperson" means every natural	124
person, other than a dealer, who is employed, authorized, or	125
appointed by a dealer to sell securities within this state.	126
(2) The general partners of a partnership, and the executive	127
officers of a corporation or unincorporated association, licensed	128
as a dealer are not salespersons within the meaning of this	129
definition, nor are such clerical or other employees of an issuer	130
or dealer as are employed for work to which the sale of securities	131
is secondary and incidental; but the division of securities may	132
require a license from any such partner, executive officer, or	133
employee if it determines that protection of the public	134
necessitates the licensing.	135
(3) "Licensed salesperson" means a salesperson licensed under	136
this chapter.	137
(G) "Issuer" means every person who has issued, proposes to	138
issue, or issues any security.	139
(H) "Director" means each director or trustee of a	140
corporation, each trustee of a trust, each general partner of a	141
partnership, except a partnership association, each manager of a	142
partnership association, and any person vested with managerial or	143
directory power over an issuer not having a board of directors or	144
trustees.	145

- (I) "Incorporator" means any incorporator of a corporation 146 and any organizer of, or any person participating, other than in a 147 representative or professional capacity, in the organization of an 148 unincorporated issuer.
- (J) "Fraud," "fraudulent," "fraudulent acts," "fraudulent practices," or "fraudulent transactions" means anything recognized on or after July 22, 1929, as such in courts of law or equity; any device, scheme, or artifice to defraud or to obtain money or property by means of any false pretense, representation, or promise; any fictitious or pretended purchase or sale of securities; and any act, practice, transaction, or course of business relating to the purchase or sale of securities that is fraudulent or that has operated or would operate as a fraud upon the seller or purchaser.
- (K) Except as otherwise specifically provided, whenever any classification or computation is based upon "par value," as applied to securities without par value, the average of the aggregate consideration received or to be received by the issuer for each class of those securities shall be used as the basis for that classification or computation.
- (L)(1) "Intangible property" means patents, copyrights, secret processes, formulas, services, good will, promotion and organization fees and expenses, trademarks, trade brands, trade names, licenses, franchises, any other assets treated as intangible according to generally accepted accounting principles, and securities, accounts receivable, or contract rights having no readily determinable value.
- (2) "Tangible property" means all property other than intangible property and includes securities, accounts receivable, and contract rights, when the securities, accounts receivable, or contract rights have a readily determinable value.

As I assed by the deliate	
(M) "Public utilities" means those utilities defined in	177
sections 4905.02, 4905.03, 4907.02, and 4907.03 of the Revised	178
Code; in the case of a foreign corporation, it means those	179
utilities defined as public utilities by the laws of its domicile;	180
and in the case of any other foreign issuer, it means those	181
utilities defined as public utilities by the laws of the situs of	182
its principal place of business. The term always includes	183
railroads whether or not they are so defined as public utilities.	184
(N) "State" means any state of the United States, any	185
territory or possession of the United States, the District of	186
Columbia, and any province of Canada.	187
(0) "Bank" means any bank, trust company, savings and loan	188
association, savings bank, or credit union that is incorporated or	189
organized under the laws of the United States, any state of the	190
United States, Canada, or any province of Canada and that is	191
subject to regulation or supervision by that country, state, or	192
province.	193
(P) "Include," when used in a definition, does not exclude	194
other things or persons otherwise within the meaning of the term	195
defined.	196
(Q)(1) "Registration by description" means that the	197
requirements of section 1707.08 of the Revised Code have been	198
complied with.	199
(2) "Registration by qualification" means that the	200
requirements of sections 1707.09 and 1707.11 of the Revised Code	201
have been complied with.	202
(3) "Registration by coordination" means that there has been	203
compliance with section 1707.091 of the Revised Code. Reference in	204
this chapter to registration by qualification also shall be deemed	205
to include registration by coordination unless the context	206

otherwise indicates.

2.26

- (R) "Intoxicating liquor" includes all liquids and compounds that contain more than three and two-tenths per cent of alcohol by weight and are fit for use for beverage purposes.
- (S) "Institutional investor" means any corporation, bank, insurance company, pension fund or pension fund trust, employees' profit-sharing fund or employees' profit-sharing trust, any association engaged, as a substantial part of its business or operations, in purchasing or holding securities, or any trust in respect of which a bank is trustee or cotrustee. "Institutional investor" does not include any business entity formed for the primary purpose of evading sections 1707.01 to 1707.45 of the Revised Code.
- (T) "Securities Act of 1933," 48 Stat. 74, 15 U.S.C. 77a,
 "Securities Exchange Act of 1934," 48 Stat. 881, 15 U.S.C. 78a,
 "Internal Revenue Code of 1986," 100 Stat. 2085, 26 U.S.C. 1,
 "Investment Advisers Act of 1940," 54 Stat. 847, 15 U.S.C. 80b,
 and "Investment Company Act of 1940," 54 Stat. 789, 15 U.S.C. 80a
 mean the federal statutes of those names as amended before or
 after March 18, 1999.
- (U) "Securities and exchange commission" means the securities and exchange commission established by the Securities Exchange Act of 1934.
- (V)(1) "Control bid" means the purchase of or offer to 230
 purchase any equity security of a subject company from a resident 231
 of this state if either of the following applies: 232
- (a) After the purchase of that security, the offeror would be
 directly or indirectly the beneficial owner of more than ten per
 cent of any class of the issued and outstanding equity securities
 of the issuer.
- (b) The offeror is the subject company, there is a pending control bid by a person other than the issuer, and the number of

- (h) Any person that is excluded from the definition of investment adviser pursuant to section 202(a)(11)(A) to (E) of the "Investment Advisers Act of 1940," 15 U.S.C. 80b-2(a)(11), or that has received an order from the securities and exchange commission under section 202(a)(11)(F) of the "Investment Advisers Act of 1940," 15 U.S.C. 80b-2(a)(11)(F), declaring that the person is not within the intent of section 202(a)(11) of the Investment Advisers Act of 1940.
- (i) Any other person that the division designates by rule, if the division finds that the designation is necessary or appropriate in the public interest or for the protection of investors or clients and consistent with the purposes fairly intended by the policy and provisions of this chapter.
- (Y)(1) "Subject company" means an issuer that satisfies both of the following:
- (a) Its principal place of business or its principal executive office is located in this state, or it owns or controls assets located within this state that have a fair market value of at least one million dollars.
- (b) More than ten per cent of its beneficial or record equity security holders are resident in this state, more than ten per cent of its equity securities are owned beneficially or of record by residents in this state, or more than one thousand of its beneficial or record equity security holders are resident in this state.
- (2) The division of securities may adopt rules to establish more specific application of the provisions set forth in division (Y)(1) of this section. Notwithstanding the provisions set forth in division (Y)(1) of this section and any rules adopted under this division, the division, by rule or in an adjudicatory proceeding, may make a determination that an issuer does not

332333

334

335

336

337

338

339

340

341

342

343

344

345

346

347

348

349

350

351

352

353

constitute	a "subject company" under division (Y)(1) of this
section if	appropriate review of control bids involving the issuer
is to be ma	de by any regulatory authority of another jurisdiction.

- (Z) "Beneficial owner" includes any person who directly or indirectly through any contract, arrangement, understanding, or relationship has or shares, or otherwise has or shares, the power to vote or direct the voting of a security or the power to dispose of, or direct the disposition of, the security. "Beneficial ownership" includes the right, exercisable within sixty days, to acquire any security through the exercise of any option, warrant, or right, the conversion of any convertible security, or otherwise. Any security subject to any such option, warrant, right, or conversion privilege held by any person shall be deemed to be outstanding for the purpose of computing the percentage of outstanding securities of the class owned by that person, but shall not be deemed to be outstanding for the purpose of computing the percentage of the class owned by any other person. A person shall be deemed the beneficial owner of any security beneficially owned by any relative or spouse or relative of the spouse residing in the home of that person, any trust or estate in which that person owns ten per cent or more of the total beneficial interest or serves as trustee or executor, any corporation or entity in which that person owns ten per cent or more of the equity, and any affiliate or associate of that person.
- (AA) "Offeree" means the beneficial or record owner of any 355 security that an offeror acquires or offers to acquire in 356 connection with a control bid.
- (BB) "Equity security" means any share or similar security, 358 or any security convertible into any such security, or carrying 359 any warrant or right to subscribe to or purchase any such 360 security, or any such warrant or right, or any other security 361 that, for the protection of security holders, is treated as an 362

S. B. No. 32 As Passed by the Senate	Page 14
operations included pursuant to the rules and regulations of the	393
securities and exchange commission;	394
(4) Any disclosed statement of the assumptions underlying or	395
relating to a statement described in division (B)(1), (2), or (3)	396
of section 1707.437 of the Revised Code;	397
(5) Any report issued by an outside reviewer retained by an	398
issuer to the extent that the report relates to a forward-looking	399
statement made by the issuer;	400
(6) A statement containing a projection or estimate of any	401
other items that may be specified by rule or regulation of the	402
securities and exchange commission.	403
(II)(1) "Investment adviser representative" means a	404
supervised person of an investment adviser, provided that the	405
supervised person has more than five clients who are natural	406
persons other than excepted persons defined in division (KK) of	407
this section, and that more than ten per cent of the supervised	408
person's clients are natural persons other than excepted persons	409
defined in division (KK) of this section. "Investment adviser	410
representative" does not mean any of the following:	411
(a) A supervised person that does not on a regular basis	412
solicit, meet with, or otherwise communicate with clients of the	413
investment adviser;	414
(b) A supervised person that provides only investment	415
advisory services described in division (X)(1) of this section by	416
means of written materials or oral statements that do not purport	417
to meet the objectives or needs of specific individuals or	418
accounts;	419
(c) Any other person that the division designates by rule, if	420
the division finds that the designation is necessary or	421
appropriate in the public interest or for the protection of	422
investors or clients and is consistent with the provisions fairly	423

intended by the policy and provisions of this chapter.

- (2) For the purpose of the calculation of clients in division (II)(1) of this section, a natural person and the following persons are deemed a single client: Any minor child of the natural person; any relative, spouse, or relative of the spouse of the natural person who has the same principal residence as the natural person; all accounts of which the natural person or the persons referred to in division (II)(2) of this section are the only primary beneficiaries; and all trusts of which the natural person or persons referred to in division (II)(2) of this section are the only primary beneficiaries. Persons who are not residents of the United States need not be included in the calculation of clients under division (II)(1) of this section.
- (3) If subsequent to March 18, 1999, amendments are enacted or adopted defining "investment adviser representative" for purposes of the Investment Advisers Act of 1940 or additional rules or regulations are promulgated by the securities and exchange commission regarding the definition of "investment adviser representative" for purposes of the Investment Advisers Act of 1940, the division of securities shall, by rule, adopt the substance of the amendments, rules, or regulations, unless the division finds that the amendments, rules, or regulations are not necessary for the protection of investors or in the public interest.
- (JJ) "Supervised person" means a natural person who is any of the following:
- (1) A partner, officer, or director of an investment adviser, or other person occupying a similar status or performing similar functions with respect to an investment adviser;
 - (2) An employee of an investment adviser;
 - (3) A person who provides investment advisory services

S. B. No. 32 As Passed by the Senate	Page 16
described in division (X)(1) of this section on behalf of the	455
investment adviser and is subject to the supervision and control	456
of the investment adviser.	457
(KK) "Excepted person" means a natural person to whom any of	458
the following applies:	459
(1) Immediately after entering into the investment advisory	460
contract with the investment adviser, the person has at least	461
seven hundred fifty thousand dollars under the management of the	462
investment adviser.	463
(2) The investment adviser reasonably believes either of the	464
following at the time the investment advisory contract is entered	465
into with the person:	466
(a) The person has a net worth, together with assets held	467
jointly with a spouse, of more than one million five hundred	468
thousand dollars.	469
(b) The person is a qualified purchaser as defined in	470
division (LL) of this section.	471
(3) Immediately prior to entering into an investment advisory	472
contract with the investment adviser, the person is either of the	473
following:	474
(a) An executive officer, director, trustee, general partner,	475
or person serving in a similar capacity, of the investment	476
adviser;	477
(b) An employee of the investment adviser, other than an	478
employee performing solely clerical, secretarial, or	479
administrative functions or duties for the investment adviser,	480
which employee, in connection with the employee's regular	481
functions or duties, participates in the investment activities of	482
the investment adviser, provided that, for at least twelve months,	483
the employee has been performing such nonclerical, nonsecretarial,	484

or nonadministrative functions or duties for or on behalf of the	485
investment adviser or performing substantially similar functions	486
or duties for or on behalf of another company.	487

If subsequent to March 18, 1999, amendments are enacted or adopted defining "excepted person" for purposes of the Investment Advisers Act of 1940 or additional rules or regulations are promulgated by the securities and exchange commission regarding the definition of "excepted person" for purposes of the Investment Advisers Act of 1940, the division of securities shall, by rule, adopt the substance of the amendments, rules, or regulations, unless the division finds that the amendments, rules, or regulations are not necessary for the protection of investors or in the public interest.

- (LL)(1) "Qualified purchaser" means either of the following: 498
- (a) A natural person who owns not less than five million 499 dollars in investments as defined by rule by the division of 500 securities; 501
- (b) A natural person, acting for the person's own account or accounts of other qualified purchasers, who in the aggregate owns and invests on a discretionary basis, not less than twenty-five million dollars in investments as defined by rule by the division of securities.
- (2) If subsequent to March 18, 1999, amendments are enacted or adopted defining "qualified purchaser" for purposes of the Investment Advisers Act of 1940 or additional rules or regulations are promulgated by the securities and exchange commission regarding the definition of "qualified purchaser" for purposes of the Investment Advisers Act of 1940, the division of securities shall, by rule, adopt the amendments, rules, or regulations, unless the division finds that the amendments, rules, or regulations are not necessary for the protection of investors or

in the public interest.

(MM)(1) "Purchase" has the full meaning of "purchase" as applied by or accepted in courts of law or equity and includes every acquisition of, or attempt to acquire, a security or an interest in a security. "Purchase" also includes a contract to purchase, an exchange, an attempt to purchase, an option to purchase, a solicitation of a purchase, a solicitation of an offer to sell, a subscription, or an offer to purchase, directly or indirectly, by agent, circular, pamphlet, advertisement, or otherwise.

- (2) "Purchase" means any act by which a purchase is made.
- (3) Any security given with, or as a bonus on account of, any 527 purchase of securities is conclusively presumed to constitute a 528 part of the subject of that purchase. 529

Sec. 1707.03. (A) As used in this section, "exempt" means that, except in the case of securities the right to buy, sell, or deal in which has been suspended or revoked under an existing order of the division of securities under section 1707.13 of the Revised Code or under a cease and desist order under division (H) of section 1707.23 of the Revised Code, transactions in securities may be carried on and completed without compliance with sections 1707.08 to 1707.11 of the Revised Code.

(B) A sale of securities made by or on behalf of a bona fide owner, neither the issuer nor a dealer, is exempt if the sale is made in good faith and not for the purpose of avoiding this chapter and is not made in the course of repeated and successive transactions of a similar character. Any sale of securities over a stock exchange that is lawfully conducted in this state and regularly open for public patronage and that has been established and operated for a period of at least five years prior to the sale at a commission not exceeding the commission regularly charged in

expressly provides that it shall not be exercisable except for a security that at the time of the exercise is exempt, is the subject matter of an exempt transaction, is registered by description, by coordination, or by qualification, or at such time is the subject matter of a transaction that has been registered by description is exempt.

- (H) The sale of notes, bonds, or other evidences of indebtedness that are secured by a mortgage lien upon real estate, leasehold estate other than oil, gas, or mining leasehold, or tangible personal property, or which evidence of indebtedness is due under or based upon a conditional-sale contract, if all such notes, bonds, or other evidences of indebtedness are sold to a single purchaser at a single sale, is exempt.
- (I) The delivery of securities by the issuer on the exercise of conversion rights, the sale of securities by the issuer on exercise of subscription rights or of warrants or options to purchase securities, the delivery of voting-trust certificates for securities deposited under a voting-trust agreement, the delivery of deposited securities on surrender of voting-trust certificates, and the delivery of final certificates on surrender of interim certificates are exempt; but the sale of securities on exercise of subscription rights, warrants, or options is not an exempt transaction unless those rights, warrants, or options when granted were the subject matter of an exempt transaction under division (G) of this section or were registered by description, by coordination, or by qualification.
- (J) The sale of securities by a bank, savings and loan association, savings bank, or credit union organized under the laws of the United States or of this state is exempt if at a profit to that seller of not more than two per cent of the total sale price of the securities.
 - (K)(1) The distribution by a corporation of its securities to

its	security	holders	as	a	share	dividend	or	other	distribution	out	610
of	earnings o	or surplu	ıs i	s	exempt	t.					611

- (2) The exchange or distribution by the issuer of any of its securities or of the securities of any of the issuer's wholly owned subsidiaries exclusively with or to its existing security holders, if no commission or other remuneration is given directly or indirectly for soliciting the exchange, is exempt.
- (3) The sale of preorganization subscriptions for shares of stock of a corporation prior to the incorporation of the corporation is exempt, when the sale is evidenced by a written agreement, no remuneration is given, or promised, directly or indirectly, for or in connection with the sale of those securities, and no consideration is received, directly or indirectly, by any person from the purchasers of those securities until registration by qualification, by coordination, or by description of those securities is made under this chapter.
- (L) The issuance of securities in exchange for one or more bona fide outstanding securities, claims, or property interests, not including securities sold for a consideration payable in whole or in part in cash, under a plan of reorganization, recapitalization, or refinancing approved by a court pursuant to the Bankruptcy Act of the United States or to any other federal act giving any federal court jurisdiction over such plan of reorganization, or under a plan of reorganization approved by a court of competent jurisdiction of any state of the United States is exempt. As used in this division, "reorganization,"

 "recapitalization," and "refinancing" have the same meanings as in section 1707.04 of the Revised Code.
- (M) A sale by a licensed dealer, acting either as principal or as agent, of securities issued and outstanding before the sale is exempt, unless the sale is of one or more of the following:

(1) Securities constituting the whole or a part of an unsold 641 allotment to or subscription by a dealer as an underwriter or 642 other participant in the distribution of those securities by the 643 issuer, whether that distribution is direct or through an 644 underwriter, provided that, if the issuer is such by reason of 645 owning one-fourth or more of those securities, the dealer has 646 knowledge of this fact or reasonable cause to believe this fact; 647 (2) Any class of shares issued by a corporation when the 648 number of beneficial owners of that class is less than 649 twenty-five, with the record owner of securities being deemed the 650 beneficial owner for this purpose, in the absence of actual 651 knowledge to the contrary; 652 (3) Securities that within one year were purchased outside 653 this state or within one year were transported into this state, if 654 the dealer has knowledge or reasonable cause to believe, before 655 the sale of those securities, that within one year they were 656 purchased outside this state or within one year were transported 657 into this state; but such a sale of those securities is exempt if 658 any of the following occurs: 659 (a) A recognized securities manual contains the names of the 660 issuer's officers and directors, a balance sheet of the issuer as 661 of a date within eighteen months, and a profit and loss statement 662 for either the fiscal year preceding that date or the most recent 663 year of operations; 664 (b) Those securities, or securities of the same class, were 665 registered within one year on the basis provided in section 666 1707.05 of the Revised Code, or within one year were registered or 667 qualified under section 1707.09 or 1707.091 of the Revised Code, 668 and that registration or qualification is in full force and 669 effect; 670

(c) Those securities at the time of sale could be registered

chapter oth	ner tha	an thi	s exemption	n s	hall	not	be	integrate	ed with	a
sale pursua	ant to	this	exemption :	in	compu	ting	, th	e number	of	
purchasers	under	this	exemption.							

- (c) No advertisement, article, notice, or other communication published in any newspaper, magazine, or similar medium or broadcast over television or radio is used in connection with the sale, but the use of an offering circular or other communication delivered by the issuer to selected individuals does not destroy this exemption.
- (d) The issuer reasonably believes after reasonable 712 investigation that the purchaser is purchasing for investment. 713
- (e) The aggregate commission, discount, and other remuneration, excluding legal, accounting, and printing fees, paid or given directly or indirectly does not exceed ten per cent of the initial offering price.
- (f) Any such commission, discount, or other remuneration for
 sales in this state is paid or given only to dealers or
 salespersons registered pursuant to this chapter.
- (2) For the purposes of division (0)(1) of this section, each of the following is deemed to be a single purchaser of a security: husband and wife, a child and its parent or guardian when the parent or guardian holds the security for the benefit of the child, a corporation, a limited liability company, a partnership, an association or other unincorporated entity, a joint-stock company, or a trust, but only if the corporation, limited liability company, partnership, association, entity, joint-stock company, or trust was not formed for the purpose of purchasing the security.
- (3) As used in division (0)(1) of this section, "equity 731 security" means any stock or similar security of a corporation or 732 any membership interest in a limited liability company; or any 733

security convertible, with or without consideration, into such a
security, or carrying any warrant or right to subscribe to or
purchase such a security; or any such warrant or right; or any
other security that the division considers necessary or
appropriate, by such rules as it may prescribe in the public
interest or for the protection of investors, to treat as an equity
security.

- (P) The sale of securities representing interests in or under profit-sharing or participation agreements relating to oil or gas wells located in this state, or representing interests in or under oil or gas leases of real estate situated in this state, is exempt if the securities are issued by an individual, partnership, limited partnership, partnership association, syndicate, pool, trust or trust fund, or other unincorporated association and if each of the following conditions is complied with:
- (1) The beneficial owners of the securities do not, and will not after the sale, exceed five natural persons;
- (2) The securities constitute or represent interests in not 752 more than one oil or gas well; 753
- (3) A certificate or other instrument in writing is furnished to each purchaser of the securities at or before the consummation of the sale, disclosing the maximum commission, compensation for services, cost of lease, and expenses with respect to the sale of such interests and with respect to the promotion, development, and management of the oil or gas well, and the total of that commission, compensation, costs, and expenses does not exceed twenty-five per cent of the aggregate interests in the oil or gas well, exclusive of any landowner's rental or royalty;
 - (4) The sale is made in good faith and not for the purpose of

S. B. No. 32 As Passed by the Senate	Page 26
avoiding this chapter.	765
(Q) The sale of any security is exempt if all of the	766
following conditions are satisfied:	767
(1) The provisions of section 5 of the Securities Act of 1933	768
do not apply to the sale by reason of an exemption under section 4	769
(2) of that act.	770
(2) The aggregate commission, discount, and other	771
remuneration, excluding legal, accounting, and printing fees, paid	772
or given directly or indirectly does not exceed ten per cent of	773
the initial offering price.	774
(3) Any such commission, discount, or other remuneration for	775
sales in this state is paid or given only to dealers or	776
salespersons registered under this chapter.	777
(4) The issuer or dealer files with the division of	778
securities, not later than sixty days after the sale, a report	779
setting forth the name and address of the issuer, the total amount	780
of the securities sold under this division, the number of persons	781
to whom the securities were sold, the price at which the	782
securities were sold, and the commissions or discounts paid or	783
given.	784
(5) The issuer pays a filing fee of one hundred dollars for	785
the first filing and fifty dollars for every subsequent filing	786
during each calendar year.	787
(R) A sale of a money order, travelers' check, or other	788
instrument for the transmission of money by a person qualified to	789
engage in such business under section 1109.60 or Chapter 1315. of	790
the Revised Code is exempt.	791
(S) A sale by a licensed dealer of securities that are in the	792
process of registration under the Securities Act of 1933, unless	793
exempt under that act, and that are in the process of	794

registration, if registration is required under this chapter, is exempt, provided that no sale of that nature shall be consummated prior to the registration by description or qualification of the securities.

797 798

795

796

799

800

801

802

803

804

805

(T) The execution by a licensed dealer of orders for the purchase of any security is exempt, provided that the dealer acts only as agent for the purchaser, has made no solicitation of the order to purchase the security, has no interest in the distribution of the security, and delivers to the purchaser written confirmation of the transaction that clearly itemizes the dealer's commission. "Solicitation," as used in this division, means solicitation of the order for the specific security purchased and does not include general solicitations or advertisements of any kind.

(U) The sale insofar as the security holders of a person are

806 807

concerned, where, pursuant to statutory provisions of the jurisdiction under which that person is organized or pursuant to provisions contained in its articles of incorporation, certificate of incorporation, partnership agreement, declaration of trust, trust indenture, or similar controlling instrument, there is submitted to the security holders, for their vote or consent, (1) a plan or agreement for a reclassification of securities of that person that involves the substitution of a security of that person for another security of that person, (2) a plan or agreement of merger or consolidation or a similar plan or agreement of acquisition in which the securities of that person held by the security holders will become or be exchanged for securities of any other person, or (3) a plan or agreement for a combination as defined in division (Q) of section 1701.01 of the Revised Code or a similar plan or agreement for the transfer of assets of that

809

810

811

812

813

814

815

816

808

person to another person in consideration of the issuance of securities of any person, is exempt if, with respect to any of the

817 818

819

820

821

822

823

824

825

issuer did not know and in the exercise of reasonable care could
not have known that any of the following applies to any of the
persons described in Rule 262(a) to (c) of Regulation A under the
Securities Act of 1933:

- (i) The person has filed an application for registration or qualification that is the subject of an effective order entered against the issuer, its officers, directors, general partners, controlling persons or affiliates thereof, pursuant to the law of any state within five years before the filing of a notice required under division (W)(3) of this section denying effectiveness to, or suspending or revoking the effectiveness of, the registration statement.
- (ii) The person has been convicted of any offense in connection with the offer, sale, or purchase of any security or franchise, or any felony involving fraud or deceit, including, but not limited to, forgery, embezzlement, fraud, theft, or conspiracy to defraud.
- (iii) The person is subject to an effective administrative order or judgment that was entered by a state securities administrator within five years before the filing of a notice required under division (W)(3) of this section and that prohibits, denies, or revokes the use of any exemption from securities registration, prohibits the transaction of business by the person as a dealer, or is based on fraud, deceit, an untrue statement of a material fact, or an omission to state a material fact.
- (iv) The person is subject to any order, judgment, or decree of any court entered within five years before the filing of a notice required under division (W)(3) of this section, temporarily, preliminarily, or permanently restraining or enjoining the person from engaging in or continuing any conduct or practice in connection with the offer, sale, or purchase of any security, or the making of any false filing with any state.

897

898

899

900

901

902

903

904

905

906

911

912

913

914

915

- (b)(i) Any disqualification under this division involving a 890 dealer may be waived if the dealer is or continues to be licensed 891 in this state as a dealer after notifying the commissioner of the 892 act or event causing disqualification. 893

 (ii) The commissioner may waive any disqualification under 894 this paragraph upon a showing of good cause that it is not 895
- (3) Not later than five business days before the earlier of the date on which the first use of an offering document or the first sale is made in this state in reliance on the exemption under this division, there is filed with the commissioner a notice comprised of offering material in compliance with the requirements of Rule 502 of Regulation D under the Securities Act of 1933 and a fee of one hundred dollars. Material amendments to the offering

document shall be filed with the commissioner not later than the

date of their first use in this state.

necessary under the circumstances that use of the exemption be

- (4) The aggregate commission, discount, and other
 remuneration paid or given, directly or indirectly, does not
 exceed twelve per cent of the initial offering price, excluding
 legal, accounting, and printing fees.
 910
- (X) Any offer or sale of securities made in reliance on the exemption provided in Rule 506 of Regulation D under the Securities Act of 1933, and in accordance with Rules 501 to 503 of Regulation D under the Securities Act of 1933, is exempt provided that all of the following apply:
- (1) The issuer makes a notice filing with the division on 916 form D of the securities and exchange commission within fifteen 917 days of the first sale in this state; 918
- (2) Any commission, discount, or other remuneration for sales 919 of securities in this state is paid or given only to dealers or 920

S. B. No. 32 As Passed by the Senate	Page 31
salespersons licensed under this chapter;	921
(3) The issuer pays a filing fee of one hundred dollars to	922
the division; however, no filing fee shall be required to file	923
amendments to the form D of the securities and exchange	924
commission.	925
(Y) The offer or sale of securities by an issuer is exempt	926
provided that all of the following apply:	927
(1) The sale of securities is made only to persons who are,	928
or who the issuer reasonably believes are, accredited investors as	929
defined in Rule 501 of Regulation D under the Securities Act of	930
1933.	931
(2) The issuer reasonably believes that all purchasers are	932
purchasing for investment and not with a view to or for sale in	933
connection with a distribution of the security. Any resale of a	934
security sold in reliance on this exemption within twelve months	935
of sale shall be presumed to be with a view to distribution and	936
not for investment, except a resale to which any of the following	937
applies:	938
(a) The resale is pursuant to a registration statement	939
effective under section 1707.09 or 1707.091 of the Revised Code.	940
(b) The resale is to an accredited investor, as defined in	941
Rule 501 of Regulation D under the Securities Act of 1933.	942
(c) The resale is to an institutional investor pursuant to	943
the exemptions under division (B) or (D) of this section.	944
(3) The exemption under this division is not available to an	945
issuer that is in the development stage and that either has no	946
specific business plan or purpose or has indicated that its	947
business plan is to engage in a merger or acquisition with an	948
unidentified company or companies, or other entities or persons.	949
(4) The exemption under this division is not available to an	950

registered to conduct securities business in the state in which

the order, judgment, or decree creating the disqualification was

entered against the party described in division (Y)(4) of this

section.

978

979

980

(b) Before the first offer is made under this exemption, the	982
state securities administrator, or the court or regulatory	983
authority that entered the order, judgment, or decree, waives the	984
disqualification.	985
(c) The issuer did not know and, in the exercise of	986
reasonable care based on reasonable investigation, could not have	987
known that a disqualification from the exemption existed under	988
division (Y)(4) of this section.	989
(6) A general announcement of the proposed offering may be	990
made by any means; however, the general announcement shall include	991
only the following information, unless additional information is	992
specifically permitted by the division by rule:	993
(a) The name, address, and telephone number of the issuer of	994
the securities;	995
(b) The name, a brief description, and price of any security	996
to be issued;	997
(c) A brief description of the business of the issuer;	998
(d) The type, number, and aggregate amount of securities	999
being offered;	1000
(e) The name, address, and telephone number of the person to	1001
contact for additional information; and	1002
(f) A statement indicating all of the following:	1003
(i) Sales will only be made to accredited investors as	1004
defined in Rule 501 of Regulation D under the Securities Act of	1005
1933;	1006
(ii) No money or other consideration is being solicited or	1007
will be accepted by way of this general announcement;	1008
(iii) The securities have not been registered with or	1009
approved by any state securities administrator or the securities	1010

upon gaining control, may have to liquidate the subject company, sell its assets, effect a merger or consolidation of it, establish, terminate, convert, or amend employee benefit plans, close any plant or facility of the subject company or of any of its subsidiaries or affiliates, change or reduce the work force of the subject company or any of its subsidiaries or affiliates, or make any other major change in its business, corporate structure, management personnel, or policies of employment;

- (e) The number of shares of any equity security of the 1080 subject company of which each offeror is beneficial or record 1081 owner or has a right to acquire, directly or indirectly, together 1082 with the name and address of each person defined in this section 1083 as an offeror;
- (f) Particulars as to any contracts, arrangements, or understandings to which an offeror is party with respect to any equity security of the subject company, including transfers of any equity security, joint ventures, loan or option arrangements, puts and calls, guarantees of loan, guarantees against loss, guarantees of profits, division of losses or profits, or the giving or withholding of proxies, naming the persons with whom such contracts, arrangements, or understandings have been entered into;
- (g) Complete information on the organization and operations of the offeror, including the year of organization; the form of organization; the jurisdiction in which it is organized; a description of each class of the offeror's capital stock and of its long term debt; financial statements for the current period and for the three most recent annual accounting periods, unless the division by rule determines that the financial statements are not material or permits the filing of financial statements for less than the three most recent annual accounting periods; a brief description of the location and general character of the principal physical properties of the offeror and its subsidiaries; a

1117

1118

1119

description of pending legal proceedings other than routine	1104
litigation to which the offeror or any of its subsidiaries is a	1105
party or of which any of their property is the $subject_{7}$; a brief	1106
description of the business done and projected by the offeror and	1107
its subsidiaries and the general development of such business over	1108
the past three years $ au_i$ the names of all directors and executive	1109
officers together with biographical summaries of each for the	1110
preceding three years to date $\overline{\cdot}$ and the approximate amount of any	1111
material interest, direct or indirect, of any of the directors or	1112
officers in any material transaction during the past three years,	1113
or in any proposed material transactions, to which the offeror or	1114
any of its subsidiaries was or is to be a party;	1115

- (h) Such other and further documents, exhibits, data, and information as may be required by regulations of the division of securities, or as may be necessary to make fair, full, and effective disclosure to offerees of all information material to a decision to accept or reject the offer.
- (3) Within five calendar days of the date of filing by an 1121 offeror of information specified in division (A)(2) of this 1122 section, the division of securities may by order summarily suspend 1123 the continuation of the control bid if the division determines 1124 that all of the information specified has not been provided by the 1125 offeror or that the control bid materials provided to offerees do 1126 not provide full disclosure to offerees of all material 1127 information concerning the control bid. Such a suspension shall 1128 remain in effect only until the determination following a hearing 1129 held pursuant to division (A)(4) of this section. 1130
- (4) A hearing shall be scheduled and held by the division of

 securities with respect to each suspension imposed under division

 (A)(3) of this section. The hearing shall be held within ten

 1133

 calendar days of the date on which the suspension is imposed.

 1134

 Chapter 119. of the Revised Code does not apply to a hearing held

 1135

under this division. The division of securities may allow any	1136
interested party to appear at and participate in the hearing in a	1137
manner considered appropriate by the division. The determination	1138
of the division of securities made following the hearing shall be	1139
made within three calendar days after the hearing has been	1140
completed, and no later than fourteen calendar days after the date	1141
on which the suspension is imposed. The division of securities, by	1142
rule or order, may prescribe time limits for conducting the	1143
hearing and for the making of the determination that are shorter	1144
than those specified in this division. If, based upon the hearing,	1145
the division of securities determines that all of the information	1146
required to be provided by division (A)(2) of this section has not	1147
been provided by the offeror, that the control bid materials	1148
provided to offerees do not provide full disclosure to offerees of	1149
all material information concerning the control bid, or that the	1150
control bid is in material violation of any provision of this	1151
chapter, the division shall maintain the suspension of the	1152
continuation of the control bid, subject to the right of the	1153
offeror to correct disclosure and other deficiencies identified by	1154
the division and to reinstitute the control bid by filing new or	1155
amended information pursuant to this section.	1156

- (B)(1) No control bid shall be made pursuant to a tender offer or request or invitation for tenders unless division (A) of section 1707.14 of the Revised Code has been complied with, and no offeror shall make a control bid that is not made to all holders residing in this state of the equity security that is the subject of the control bid, or that is not made to such holders on the same terms as the control bid is made to holders of such equity security not residing in this state.
- (2) No offeror may make a control bid pursuant to a tender 1165 offer or request or invitation for tenders or acquire any equity 1166 security in this state pursuant to a control bid at any time 1167

during which any proceeding by the division alleging a violation of any provision of this chapter is pending against the offeror.

1168 1169

1170

1171

1172

1173

1174

1175

1176

1177

1178

1179

1180

(3) No offeror may acquire from any resident of this state in any manner any equity security of any class of a subject company at any time within two years following the last acquisition of any security of the same class pursuant to a control bid pursuant to a tender offer or request or invitation for tenders by that offeror, whether the acquisition was made by purchase, exchange, merger, consolidation, partial or complete liquidation, redemption, reverse stock split, recapitalization, reorganization, or any other similar transaction, unless the resident is afforded, at the time of the later acquisition, a reasonable opportunity to dispose of the security to the offeror upon substantially the same terms as those provided in the earlier control bid.

11811182

1183

1184

1185

1186

1187

1188

1189

1190

1191

1192

1193

1194

1195

1196

1197

1198

1199

(4) If an offeror makes a tender offer or request or invitation for tenders not subject to Rule 14D-1 or Rule 14D-4 of the securities and exchange commission under the "Securities Exchange Act of 1934," for less than all the outstanding equity securities of a class, and if a greater number of securities is deposited pursuant thereto within ten days after copies of the offer or request or invitation for tenders are first published or sent or given to security holders than the offeror is bound or willing to take up and pay for, the securities shall be taken up as nearly as may be pro rata, disregarding fractions, according to the number of securities deposited by each offeree. The preceding sentence applies to securities deposited within ten days after notice of an increase in the consideration offered to security holders, as described in the next sentence, is first published or sent or given to security holders. If the terms of a control bid are changed before its expiration by increasing the consideration offered to offerees, the offeror shall pay the increased

remuneration, excluding legal, accounting, and printing fees, paid

or given directly or indirectly in connection with the sale of

1291

S. B. No. 32 As Passed by the Senate	Page 44
(2) A child and its parent or guardian when the parent or	1324
guardian holds the security for the benefit of the child;	1325
(3) A corporation, a limited liability company, a	1326
partnership, an association or other unincorporated entity, a	1327
joint-stock company, or a trust, but only if the corporation,	1328
limited liability company, partnership, association, entity,	1329
joint-stock company, or trust was not formed for the purpose of	1330
purchasing the security.	1331
(D) A sale of securities registered under section 1707.09 or	1332
1707.091 of the Revised Code or sold pursuant to an exemption	1333
under this chapter shall not be integrated with a sale pursuant to	1334
this section in computing the number of purchasers under this	1335
section.	1336
Sec. 1707.08. The securities specified in section 1707.05 of	1337
the Revised Code may be sold, and the transactions enumerated in	1338
section 1707.06 of the Revised Code may be consummated on	1339
compliance with this section <u>and section 1707.11 of the Revised</u>	1340
Code.	1341
A description, verified either by the oath of the person	1342
filing it or of any person having knowledge of the facts, shall be	1343
filed with the division of securities by the issuer, or by a	1344
majority of the incorporators of such the issuer prior to election	1345
of officers if it is an incorporated issuer, or by a licensed	1346
dealer, which description shall be on forms prescribed by the	1347
division and shall set forth:	1348
(A) The name of the issuer;	1349
(B) A brief description of the securities;	1350
(C) The amount of such the securities to be offered after the	1351
filing of such the description for sale in this state and, if all	1352
the securities are not to be offered by the person filing the	1353

description or of an amendment of the original registration by

(A) The names and addresses of the directors or trustees and	1417
of the officers of the issuer, if the issuer is a corporation or	1418
an unincorporated association; of all the members of the issuer,	1419
if the issuer is a limited liability company in which management	1420
is reserved to its members; of all the managers of the issuer, if	1421
the issuer is a limited liability company in which management is	1422
not reserved to its members; of all partners, if the issuer is a	1423
general or limited partnership or a partnership association; and	1424
the name and address of the issuer, if the issuer is an	1425
individual;	1426
(B) The address of the issuer's principal place of business	1427
and principal office in this state, if any;	1428
(C) The purposes and general character of the business	1429
actually being transacted, or to be transacted, by the issuer, and	1430
the purpose of issuing the securities named in the application;	1431
	1131
(D) A statement of the capitalization of the issuer; a	1432
balance sheet made up as of the most recent practicable date,	1433
showing the amount and general character of its assets and	1434
liabilities; a description of the security for the qualification	1435
of which application is being made; and copies of all circulars,	1436
prospectuses, advertisements, or other descriptions of the	1437
securities, that are then prepared by or for the issuer, or by or	1438
for the applicant if the applicant is not the issuer, or by or for	1439
both, to be used for distribution or publication in this state;	1440
(E) A statement of the amount of the issuer's income,	1441
expenses, and fixed charges during the last fiscal year or, if the	1442
issuer has been in actual business less than one year, for the	1443
time that the issuer has been in actual business;	1444
(F) A statement showing the price at which the security is to	1445
be offered for sale;	1446

(G) A statement showing the considerations received or to be

received by the issuer of the securities purchased or to be	1448
purchased from the issuer and an itemized statement of all	1449
expenses of financing to be paid from those considerations so as	1450
to show the aggregate net amount actually received or to be	1451
received by the issuer;	1452

- (H) All other information, including an opinion of counsel as
 to the validity of the securities that are the subject matter of
 the application, that the division considers necessary to enable
 it to ascertain whether the securities are entitled to
 qualification;
 1453
 1454
 1455
- (I) If the issuer is a corporation, there shall be filed with 1458 the application a certified copy of its articles of incorporation 1459 with all amendments to the articles, if the articles or amendments 1460 are not already on file in the office of the secretary of state; 1461 if the issuer is a limited liability company, there shall be filed 1462 with the application a certified copy of its articles of 1463 organization with all amendments to the articles, if the articles 1464 or amendments are not already on file in the office of the 1465 secretary of state; if the issuer is a trust or trustee, there 1466 shall be filed with the application a copy of all instruments by 1467 which the trust was created; and if the issuer is a partnership or 1468 an unincorporated association, or any other form of organization, 1469 there shall be filed with the application a copy of its articles 1470 of partnership or association and of all other papers pertaining 1471 to its organization, if the articles or other papers are not 1472 already on file in the office of the secretary of state; 1473
- (J) If the application is made with respect to securities to 1474 be sold or distributed by or on behalf of the issuer, or by or on 1475 behalf of an underwriter, as defined in division (N) of section 1476 1707.03 of the Revised Code, a statement showing that the issuer 1477 has received, or will receive at or prior to the delivery of those 1478 securities, not less than eighty-five per cent of the aggregate 1479

price at which all those securities are sold by or on behalf of	1480
the issuer, without deduction for any additional commission,	1481
directly or indirectly, and without liability to pay any	1482
additional sum as commission;	1483

Page 49

(K) If the division so permits with respect to a security, an 1484 applicant may file with the division, in lieu of the division's 1485 prescribed forms, a copy of the registration statement relating to 1486 the security, with all amendments to that statement, previously 1487 filed with the securities and exchange commission of the United 1488 States under the "Securities Act of 1933," as amended, together 1489 with all additional data, information, and documents that the 1490 division requires. 1491

If the division finds that it is not necessary in the public 1492 interest and for the protection of investors to require all the 1493 information specified in divisions (A) to (J) of this section, it 1494 may permit the filing of applications for qualification that 1495 contain the information that it considers necessary and 1496 appropriate in the public interest and for the protection of 1497 investors; but this provision applies only in the case of 1498 applications for qualification of securities previously issued and 1499 outstanding that may not be made the subject matter of 1500 transactions exempt under division (M) of section 1707.03 of the 1501 Revised Code by reason of the fact that those securities within 1502 one year were purchased outside this state or within one year were 1503 transported into this state. 1504

All the statements, exhibits, and documents required by the

division under this section, except properly certified public

documents, shall be verified by the oath of the applicant, of the

issuer, or of any person having knowledge of the facts, and in the

manner and form that may be required by the division. Failure or

refusal to comply with the requests of the division shall be

sufficient reason for a refusal by the division to register

1505

	1512
securities.	1312

If it appears to the division that substantially the only 1513 consideration to be paid for any of the securities to be qualified 1514 is to be intangible property of doubtful value, the division may 1515 require that the securities be delivered in escrow to a bank in 1516 this state under the terms that the division may reasonably 1517 prescribe or require to prevent a deceitful misrepresentation or 1518 sale of the securities, that the securities be subordinated in 1519 favor of those sold for sound value until they have a value 1520 bearing a reasonable relation to the value of those sold for sound 1521 value, or that a legend of warning specifying the considerations 1522 paid or to be paid for the securities be stamped or printed on all 1523 advertisements, circulars, pamphlets, or subscription blanks used 1524 in connection with the sale of any securities of the same issuer, 1525 or it may impose a combination of any two or more of these 1526 requirements. 1527

At the time of filing the information prescribed in this
section, the applicant shall pay to the division a filing fee of
one hundred dollars.

1528

The division, at any time, as a prerequisite to 1531 qualification, may make an examination of the issuer of securities 1532 sought to be qualified. The applicant for qualification of any 1533 securities may be required by the division to advance sufficient 1534 funds to pay all or any part of the actual expenses of that 1535 examination, an itemized statement of which shall be furnished the 1536 applicant. If the division finds that the business of the issuer 1537 is not fraudulently conducted, that the proposed offer or disposal 1538 of securities is not on grossly unfair terms, that the plan of 1539 issuance and sale of the securities referred to in the proposed 1540 offer or disposal would not defraud or deceive, or tend to defraud 1541 or deceive, purchasers, and that division (J) of this section 1542 applies and has been complied with, the division shall notify the 1543

of one-tenth of one per cent of the aggregate price at which the	indings; and, upon payment of a registration fee
	e per cent of the aggregate price at which the
securities are to be sold to the public in this state, which fee,	be sold to the public in this state, which fee,
however, shall in no case be less than one hundred or more than	no case be less than one hundred or more than
one thousand dollars, the division shall register the	rs, the division shall register the
qualification of the securities.	he securities. 1549

An application may be amended by the person filing it at any time prior to the division's action on it either in registering the securities for qualification or in refusing to do so.

Subsequent to any such action by the division, the person who filed the application may file with the consent of the division one or more amendments to it that shall become effective upon the making by the division of the findings enumerated in the next preceding paragraph of this section, the giving of notice of those findings to the applicant by the division, and the payment by the applicant of the additional fee that would have been payable had the application as it previously became effective contained the amendment.

When any securities have been qualified and the fees for the qualification have been paid as provided in this section, any licensed dealer subsequently may sell the securities under the qualification, so long as the qualification remains in full force, and any dealer of that nature who desires may file with the division a written notice of intention to sell the securities or any designated portion of them. For that filing, no fee need be paid.

Sec. 1707.092. (A) For the purposes of selling securities in 1570 this state, except securities that are the subject matter of 1571 transactions enumerated in section 1707.03 of the Revised Code, an 1572 investment company, as defined by the Investment Company Act of 1573 1940, that is registered or has filed a registration statement 1574

S. B. No. 32 As Passed by the Senate	Page 52
with the securities and exchange commission under the Investment	1575
Company Act of 1940, shall file the following with the division of	1576
securities:	1577
(1) For the purposes of the sale of securities by a managed	1578
investment company, as defined in the Investment Company Act of	1579
1940:	1580
(a) A notice filing consisting of either of the following:	1581
(i) A copy of the investment company's federal registration	1582
statement as filed with the securities and exchange commission;	1583
(ii) A form U-1 or form NF of the North American securities	1584
administrators association and a copy of the investment company's	1585
prospectus and statement of additional information.	1586
(b) Appropriate filing fees consisting of both of the	1587
following:	1588
(i) A flat fee of one hundred dollars;	1589
(ii) A fee calculated at one-tenth of one per cent of the	1590
aggregate price at which the securities are to be sold to the	1591
public in this state, which calculated fee, however, shall in no	1592
case be less than one hundred or more than one thousand dollars.	1593
(c) Upon the registration of the securities with the	1594
securities and exchange commission, a managed investment company	1595
with an initial notice filing on file with the division shall	1596
submit to the division a copy of its final prospectus.	1597
(2) For the purposes of the sale of securities by a	1598
non-managed investment company, as defined in the Investment	1599
Company Act of 1940:	1600
(a) A notice filing consisting of either a copy of the	1601
investment company's federal registration statement as filed with	1602
the securities and exchange commission or a form U-1 or form NF of	1603
the North American securities administrators association;	1604

securities sold or offered to be sold to persons located in this

state.

1634

if the division finds that such licensing or registration is not

necessary for the protection of investors or in the public

interest.

1694

1695

S. B. No. 32 As Passed by the Senate	Page 56
(E) As used in division (B) of this section, "retail	1697
securities customer" means a person that purchases from or through	1698
or sells securities to or through a dealer, and that is not an	1699
officer, a director, a principal, a general partner, or an	1700
employee of, the dealer. Each of the following is deemed to be a	1701
single retail securities customer:	1702
(1) A husband and wife;	1703
(2) A minor child and the minor child's parent or legal	1704
guardian;	1705
(3) A corporation, a partnership, an association or other	1706
unincorporated entity, a joint stock company, or a trust.	1707
Sec. 1707.141. (A) Subject to division (C)(1) of this	1708
section, no No person shall act as an investment adviser, unless	1709
one of the following applies:	1710
(1) The person is licensed as an investment adviser by the	1711
division of securities; however, nothing in this section shall be	1712
construed to prohibit a person from being licensed by the division	1713
as both an investment adviser and a dealer or salesperson.	1714
(2) The person is registered under section 203 of the	1715
"Investment Advisers Act of 1940," 15 U.S.C. 80b-3, as an	1716
investment adviser and is in compliance with the notice filing	1717
requirements of division (B) of this section.	1718
(3) The person has no place of business in this state, and	1719
the person's only clients in this state are any of the following:	1720
(a) Investment companies as defined in the Investment Company	1721
Acts Act of 1940;	1722
(b) Other investment advisers;	1723
(c) Licensed dealers;	1724
(d) Banks;	1725

7.6 F doctor by 1116 Contains	
investment adviser by the division, and does not act as an	1787
investment adviser representative for another investment adviser;	1788
however, a natural person who is licensed as an investment adviser	1789
by the division may act as an investment adviser representative	1790
for another investment adviser if the natural person also is	1791
licensed by the division, or is properly excepted from licensure,	1792
as an investment adviser representative of the other investment	1793
adviser.	1794
(3) The person is employed by or associated with an	1795
investment adviser registered under section 203 of the "Investment	1796
Advisers Act of 1940," 15 U.S.C. 80b-3, and does not have a place	1797
of business in this state.	1798
(4) The person is employed by or associated with an	1799
investment adviser that is excepted from licensure pursuant to	1800
division (A)(3) or (4) of section 1707.141 of the Revised Code or	1801
excepted from notice filing pursuant to division (B)(3) of section	1802
1707.141 of the Revised Code.	1803
(B)(1) No investment adviser representative required to be	1804
licensed under this section shall act as an investment adviser	1805
representative for more than two investment advisers. An	1806
investment adviser representative that acts as an investment	1807
adviser representative for two investment advisers shall do so	1808
only after the occurrence of both of the following:	1809
(a) Being properly licensed, or properly excepted from	1810
licensure under this section, as an investment adviser	1811
representative for both investment advisers;	1812
(b) Complying with the requirements set forth in rules	1813
adopted by the division regarding consent of both investment	1814

(2) Nothing in this section shall be construed to prohibit a 1816 natural person from being licensed by the division as both an 1817

1815

advisers and notice.

1911

December of each year, and may be renewed upon the filing with the 1880 division of securities of an application for renewal, and the 1881 payment of the fee prescribed in this section, between the first 1882 day of November and the fifteenth day of December of each year. 1883 The division may accept an application for renewal filed between 1884 the fifteenth and the thirty-first day of December of each year. 1885 The division also may accept an application for renewal received 1886 by the division not later than the tenth day of January of the 1887 subsequent calendar year, provided that the application for 1888 renewal is accompanied by the license renewal fee and the 1889 additional fee prescribed in division (B) of this section. The 1890 division shall give notice, without unreasonable delay, of its 1891 action on any application for renewal of a dealer's or 1892 salesperson's license. 1893

- (2) The license of every investment adviser and investment 1894 adviser representative licensed under section 1707.141 or 1707.161 1895 of the Revised Code shall expire on the thirty-first day of 1896 December of each year. The licenses may be renewed upon the filing 1897 with the division of an application for renewal, and the payment 1898 of the fee prescribed in division (B) of this section, between the 1899 fifteenth day of October and the thirtieth day of November of each 1900 year. The division may accept an application for renewal filed 1901 between the first and thirty-first day of December of each year. 1902 The division also may accept an application for renewal received 1903 by the division not later than the tenth day of January of the 1904 subsequent calenar calendar year, provided that the application 1905 for renewal is accompanied by the license renewal fee and the 1906 additional fee prescribed in division (B) of this section. The 1907 division shall give notice, without unreasonable delay, of its 1908 action on any application for renewal. 1909
- (3) An investment adviser required to make a notice filing under division (B) of section 1707.141 of the Revised Code

- annually shall file with the division the notice filing and the fee prescribed in division (B) of this section, no later than the thirty-first day of December of each year. The division may accept a notice filing received by the division not later than the tenth day of January of the subsequent calendar year, provided that the notice filing is accompanied by the notice filing fee and the additional fee prescribed in division (B) of this section.
- (B)(1) The fee for each dealer's license, and for each annual renewal thereof that is received by the division not later than the thirty-first day of December of each year, shall be thirty dollars per salesperson, but not less than one hundred fifty nor more than five thousand dollars. Upon payment of an additional fee of one-half of the license renewal fee, the division may accept an application for renewal received by the division between the first and tenth day of January of the subsequent calendar year. The fee for the examination of applicant dealers, when administered by the division, shall be seventy-five dollars.
- (2) The fee for each salesperson's license, and for each annual renewal thereof, shall be fifty dollars. The fee for the examination of an applicant salesperson, when administered by the division, shall be fifty dollars.
- (3) The fee for each investment adviser's license, and for each annual renewal thereof that is received by the division not later than the thirty-first day of December of each year, shall be two hundred fifty dollars. Upon the payment of an additional fee of one-half of the license fee, the division may accept a license renewal application received by the division between the first and tenth day of January of the subsequent calendar year. If the fee for an investment adviser license is paid to the division on or before October 1, 1999, that fee shall cover the issuance of the initial license and also shall cover any fee for renewal of the

license for the period ending December 31, 2000.

1945 1946

1944

1947

1948

1949

1950

1951

1952

1953

1954

1955

1956

- (4) The fee for each investment adviser notice filing required by division (B) of section 1707.141 of the Revised Code and received by the division not later than the thirty-first day of December of each year shall be one hundred fifty dollars. Upon the payment of an additional fee of one-half of the notice filing fee, the division may accept a notice filing received by the division between the first and tenth day of January of the subsequent calendar year. A notice filing may be made at any time during the calendar year. In that event, the notice filing fee shall not be reduced. If the fee for an investment adviser notice filing is paid to the division on or before October 1, 1999, that fee shall cover the initial notice filing and also shall cover any fee for the notice filing for the period ending December 31, 2000.
- (5) The fee for each investment adviser representative's 1958 license, and for each annual renewal thereof that is received by 1959 the division not later than the thirty-first day of December of 1960 each year, shall be thirty-five dollars; however, the fee shall be 1961 waived for the investment adviser representative designated the 1962 principal of the investment adviser pursuant to division (E) of 1963 section 1707.151 of the Revised Code. Upon the payment of an 1964 additional fee of one-half of the license fee, the division may 1965 accept a license renewal application received by the division 1966 between the first and tenth day of January of the subsequent 1967 calendar year. If the fee for an investment adviser 1968 representative's license is paid to the division on or before 1969 October 1, 1999, that fee shall cover the issuance of the initial 1970 license and also shall cover any fee for renewal of the license 1971 1972 for the period ending December 31, 2000.
- (C) A dealer's, salesperson's, investment adviser's, orinvestment adviser representative's license may be issued at anytime for the remainder of the calendar year. In that event, the

it to be in the best interests of the public and necessary for the

2083

2084

2085

2086

2087

2088

2089

2090

2091

2092

2093

2094

2095

2096

2097

2098

protection of investors, the division may do any of the following: 2067

- (A) Require any person to file with it, on such forms as it 2068 prescribes, an original or additional statement or report in 2069 writing, under oath or otherwise, as to any facts or circumstances 2070 concerning the issuance, sale, or offer for sale of securities 2071 within this state by the person, as to the person's acts or 2072 practices as an investment adviser or investment adviser 2073 representative within this state, and as to other information as 2074 it deems material or relevant thereto; 2075
- (B) Examine any investment adviser, investment adviser 2076 representative, or any seller, dealer, salesperson, or issuer of 2077 any securities, and any of their agents, employees, partners, 2078 officers, directors, members, or shareholders, wherever located, 2079 under oath; and examine records, books, documents, accounts, and 2080 papers as the division deems material or relevant to the inquiry; 2081
- (C) Require the attendance of witnesses, and the production of books, records, and papers, as are required either by the division or by any party to a hearing before the division, and for that purpose issue a subpoena for any witness, or a subpoena duces tecum to compel the production of any books, records, or papers. The subpoena shall be served by certified mail, return receipt requested. If the subpoena is returned because of inability to deliver, or if no return is received within thirty days of the date of mailing, the subpoena may be served by ordinary mail. If no return of ordinary mail is received within thirty days after the date of mailing, service shall be deemed to have been made. If the subpoena is returned because of inability to deliver, the division may designate a person or persons to effect either personal or residence service upon the witness. The person may be the sheriff of the county in which the witness resides or may be found or any other duly designated person. The fees and mileage of the person serving the subpoena shall be the same as those allowed

As Passed by the Senate	
by the courts of common pleas in criminal cases, and shall be paid	2099
from the funds of the division. Fees and mileage for the witness	2100
shall be the same as those allowed for witnesses by the courts of	2101
common pleas in criminal cases, and shall be paid from the funds	2102
of the division upon request of the witness following the hearing.	2103
	2104
(D) Proceed under section 1707.19 of the Revised Code to	2105
refuse a license applied for by a dealer, salesperson, investment	2106
adviser, or investment adviser representative or to suspend the	2107
license of any licensed dealer, licensed salesperson, licensed	2108
investment adviser, or licensed investment adviser representative	2109
and ultimately, if the division determines, revoke such license	2110
under such sections that section;	2111
(E) Initiate griminal progeodings under section 1707 042 or	2112

- (E) Initiate criminal proceedings under section 1707.042 or 2112 1707.44 of the Revised Code or rules adopted under those sections 2113 by the division by laying before the prosecuting attorney of the 2114 proper county any evidence of criminality which comes to its 2115 knowledge; and in the event of the neglect or refusal of the 2116 prosecuting attorney to prosecute such violations, or at the 2117 request of the prosecuting attorney, the division shall submit the 2118 evidence to the attorney general, who may proceed in the 2119 prosecution with all the rights, privileges, and powers conferred 2120 by law on prosecuting attorneys, including the power to appear 2121 before grand juries and to interrogate witnesses before such grand 2122 juries. 2123
- (F) Require any dealers forthwith immediately to furnish to
 2124
 the division copies of prospectuses, circulars, or advertisements
 2125
 respecting securities that they publish or generally distribute,
 2126
 or require any investment advisers immediately to furnish to the
 2127
 division copies of brochures, advertisements, publications,
 2128
 analyses, reports, or other writings that they publish or
 2129
 distribute;
 2130

2132

2133

2134

- (G) Require any dealers to mail to the division, prior to sale, notices of intention to sell, in respect to all securities which are not exempt under section 1707.02 of the Revised Code, or which are sold in transactions not exempt under section 1707.03 or 1707.04 of the Revised Code;
- 2136 (H) Issue and cause to be served by certified mail upon all persons affected an order requiring the person or persons to cease 2137 and desist from the acts or practices appearing to the division to 2138 constitute violations of Chapter 1707. of the Revised Code this 2139 chapter or rules adopted under that this chapter by the division. 2140 The order shall state specifically the section or sections of 2141 Chapter 1707. of the Revised Code this chapter or the rule or 2142 rules adopted under that this chapter by the division that appear 2143 to the division to have been violated and the facts constituting 2144 the violation. If after the issuance of the order it appears to 2145 the division that any person or persons affected by the order have 2146 engaged in any act or practice from which the person or persons 2147 shall have been required, by the order, to cease and desist, the 2148 director of commerce may apply to the court of common pleas of any 2149 county for, and upon proof of the validity of the order of the 2150 division, the delivery of the order to the person or persons 2151 affected, and of the illegality and the continuation of the acts 2152 or practices that are the subject of the order, the court may 2153 grant an injunction implementing the order of the division. 2154
- (I) Issue and initiate contempt proceedings in this state 2155 regarding subpoenas and subpoenas duces tecum at the request of 2156 the securities administrator of another state, if it appears to 2157 the division that the activities for which the information is 2158 sought would violate Chapter 1707. of the Revised Code this 2159 chapter if the activities had occurred in this state. 2160

upon division (0) , (Q) , (W) , (X) , or (Y) of section 1707.03 of the	2162
Revised Code, section 1707.08 of the Revised Code, or any other	2163
section of Chapter 1707. of the Revised Code this chapter that the	2164
division of securities may specify by rule, but such reliance was	2165
improper because the required filings were not timely or properly	2166
made due to excusable neglect, upon the effective date of an	2167
application, made to the division and payment of the required fee,	2168
if not already paid, plus a penalty fee equal to the required fee,	2169
the sale of the securities shall be deemed exempt, qualified, or	2170
registered, as though timely and properly filed. Such $\underline{\text{The}}$	2171
application shall become effective upon the expiration of fourteen	2172
days after the date of the filing in question if prior thereto the	2173
division did not give notice to the applicant that the application	2174
was denied based on a finding of lack of excusable neglect. The	2175
division shall promptly adopt and promulgate rules establishing	2176
provisions defining excusable neglect and otherwise establishing	2177
reasonable standards for determining excusable neglect.	2178

The effectiveness of an application under this section does 2180 not relieve anyone who has, other than for excusable neglect, 2181 violated sections 1707.01 to 1707.45 of the Revised Code, or any 2182 previous law in force at the time of sale, from prosecution 2183 thereunder.

Sec. 1707.44. (A)(1) No person shall engage in any act or 2185 practice that violates division (A), (B), or (C) of section 2186 1707.14 of the Revised Code, and no salesperson shall sell 2187 securities in this state without being licensed pursuant to 2188 section 1707.16 of the Revised Code. 2189

(2) No person shall engage in any act or practice that 2190 violates division (A) of section 1707.141 or section 1707.161 of 2191 the Revised Code.

(2) The prescribed fees for registering by description, by

coordination, or by qualification have not been paid in respect to

2220

2221

2222

has been registered by description;

S. B. No. 32 As Passed by the Senate	Page 73
such security;	2223
(3) Such person has been notified by the division, or has	2224
knowledge of the notice, that the right to buy, sell, or deal in	2225
such security has been suspended or revoked, or that the	2226
registration by description, by coordination, or by qualification	2227
under which it may be sold has been suspended or revoked;	2228
(4) The offer or sale is accompanied by a statement that the	2229
security offered or sold has been or is to be in any manner	2230
indorsed by the division.	2231
(D) No person who is an officer, director, or trustee of, or	2232
a dealer for, any issuer, and who knows such issuer to be	2233
insolvent in that the liabilities of the issuer exceed its assets,	2234
shall sell any securities of or for any such issuer, without	2235
disclosing the fact of the insolvency to the purchaser.	2236
(E) No person with intent to aid in the sale of any	2237
securities on behalf of the issuer, shall knowingly make any	2238
representation not authorized by such issuer or at material	2239
variance with statements and documents filed with the division by	2240
such issuer.	2241
(F) No person, with intent to deceive, shall sell, cause to	2242
be sold, offer for sale, or cause to be offered for sale, any	2243
securities of an insolvent issuer, with knowledge that such issuer	2244
is insolvent in that the liabilities of the issuer exceed its	2245
assets, taken at their fair market value.	2246
(G) No person in purchasing or selling securities shall	2247
knowingly engage in any act or practice that is, in this chapter,	2248
declared illegal, defined as fraudulent, or prohibited.	2249
(H) No licensed dealer shall refuse to buy from, sell to, or	2250
trade with any person because the person appears on a blacklist	2251
issued by, or is being boycotted by, any foreign corporate or	2252
governmental entity, nor sell any securities of or for any issuer	2253

such party by an agent, including a licensed dealer or

2406

2469

The Fuebour By the Contain	
(c) Any person that, for the account of others, engages in	2439
the purchase or sale of securities that are issued and outstanding	2440
before such purchase and sale, if a majority or more of the equity	2441
interest of an issuer is sold in that transaction, and if, in the	2442
case of a corporation, the securities sold in that transaction	2443
represent a majority or more of the voting power of the	2444
corporation in the election of directors;	2445
(d) Any person that brings an issuer together with a	2446
potential investor and whose compensation is not directly or	2447
indirectly based on the sale of any securities by the issuer to	2448
the investor;	2449
(e) Any bank, savings and loan association, savings bank, or	2450
credit union chartered under the laws of the United States or any	2451
state of the United States, provided that all transactions are	2452
consummated by or through a person licensed pursuant to section	2453
1707.14 of the Revised Code;	2454
(f) Any person that the division of securities by rule	2455
exempts from the definition of "dealer" under division $(E)(1)$ of	2456
this section.	2457
(2) "Licensed dealer" means a dealer licensed under this	2458
chapter.	2459
(F)(1) "Salesman" or "salesperson" means every natural	2460
person, other than a dealer, who is employed, authorized, or	2461
appointed by a dealer to sell securities within this state.	2462
(2) The general partners of a partnership, and the executive	2463
officers of a corporation or unincorporated association, licensed	2464
as a dealer are not salespersons within the meaning of this	2465
definition, nor are such clerical or other employees of an issuer	2466
or dealer as are employed for work to which the sale of securities	2467

is secondary and incidental; but the division of securities may

require a license from any such partner, executive officer, or

7.6. Coscou by the contain	
(U) "Securities and exchange commission" means the securities	2563
and exchange commission established by the Securities Exchange Act	2564
of 1934.	2565
(V)(1) "Control bid" means the purchase of or offer to	2566
purchase any equity security of a subject company from a resident	2567
of this state if either of the following applies:	2568
(a) After the purchase of that security, the offeror would be	2569
directly or indirectly the beneficial owner of more than ten per	2570
cent of any class of the issued and outstanding equity securities	2571
of the issuer.	2572
(b) The offeror is the subject company, there is a pending	2573
control bid by a person other than the issuer, and the number of	2574
the issued and outstanding shares of the subject company would be	2575
reduced by more than ten per cent.	2576
(2) For purposes of division (V)(1) of this section, "control	2577
bid" does not include any of the following:	2578
(a) A bid made by a dealer for the dealer's own account in	2579
the ordinary course of business of buying and selling securities;	2580
(b) An offer to acquire any equity security solely in	2581
exchange for any other security, or the acquisition of any equity	2582
security pursuant to an offer, for the sole account of the	2583
offeror, in good faith and not for the purpose of avoiding the	2584
provisions of this chapter, and not involving any public offering	2585
of the other security within the meaning of Section 4 of Title I	2586
of the "Securities Act of 1933," 48 Stat. 77, 15 U.S.C.A. 77d(2),	2587
as amended;	2588
(c) Any other offer to acquire any equity security, or the	2589
acquisition of any equity security pursuant to an offer, for the	2590
sole account of the offeror, from not more than fifty persons, in	2591
good faith and not for the purpose of avoiding the provisions of	2592
this chapter.	2593

(W) "Offeror" means a person who makes, or in any way	2594
participates or aids in making, a control bid and includes persons	2595
acting jointly or in concert, or who intend to exercise jointly or	2596
in concert any voting rights attached to the securities for which	2597
the control bid is made and also includes any subject company	2598
making a control bid for its own securities.	2599
(X)(1) "Investment adviser" means any person who, for	2600
compensation, engages in the business of advising others, either	2601
directly or through publications or writings, as to the value of	2602
securities or as to the advisability of investing in, purchasing,	2603
or selling securities, or who, for compensation and as a part of	2604
regular business, issues or promulgates analyses or reports	2605
concerning securities.	2606
(2) "Investment adviser" does not mean any of the following:	2607
(a) Any attorney, accountant, engineer, or teacher, whose	2608
performance of investment advisory services described in division	2609
(X)(1) of this section is solely incidental to the practice of the	2610
attorney's, accountant's, engineer's, or teacher's profession;	2611
(b) A publisher of any bona fide newspaper, news magazine, or	2612
business or financial publication of general and regular	2613
circulation;	2614
(c) A person who acts solely as an investment adviser	2615
representative;	2616
(d) A bank holding company, as defined in the "Bank Holding	2617
Company Act of 1956, " 70 Stat. 133, 12 U.S.C. 1841, that is not an	2618
investment company;	2619
(e) A bank, or any receiver, conservator, or other	2620
liquidating agent of a bank;	2621
(f) Any licensed dealer or licensed salesperson whose	2622
performance of investment advisory services described in division	2623

2656

2657

2658

2659

2660

2661

2662

2663

2664

2665

2666

2667

2668

2669

2670

2671

2672

2673

2674

2675

2676

2677

2678

2679

2680

2681

2682

2683

2684

2685

2686

S. B. No. 32 As Passed by the Senate

- (b) More than ten per cent of its beneficial or record equity security holders are resident in this state, more than ten per cent of its equity securities are owned beneficially or of record by residents in this state, or more than one thousand of its beneficial or record equity security holders are resident in this state.
- (2) The division of securities may adopt rules to establish more specific application of the provisions set forth in division (Y)(1) of this section. Notwithstanding the provisions set forth in division (Y)(1) of this section and any rules adopted under this division, the division, by rule or in an adjudicatory proceeding, may make a determination that an issuer does not constitute a "subject company" under division (Y)(1) of this section if appropriate review of control bids involving the issuer is to be made by any regulatory authority of another jurisdiction.
- (Z) "Beneficial owner" includes any person who directly or indirectly through any contract, arrangement, understanding, or relationship has or shares, or otherwise has or shares, the power to vote or direct the voting of a security or the power to dispose of, or direct the disposition of, the security. "Beneficial ownership" includes the right, exercisable within sixty days, to acquire any security through the exercise of any option, warrant, or right, the conversion of any convertible security, or otherwise. Any security subject to any such option, warrant, right, or conversion privilege held by any person shall be deemed to be outstanding for the purpose of computing the percentage of outstanding securities of the class owned by that person, but shall not be deemed to be outstanding for the purpose of computing the percentage of the class owned by any other person. A person shall be deemed the beneficial owner of any security beneficially owned by any relative or spouse or relative of the spouse residing in the home of that person, any trust or estate in which that

(HH) "Forward-looking statement" means any of the following: 2718 (1) A statement containing a projection of revenues, income 2719 including income loss, earnings per share including earnings loss 2720 per share, capital expenditures, dividends, capital structure, or 2721 other financial items; 2722 (2) A statement of the plans and objectives of the management 2723 of the issuer for future operations, including plans or objectives 2724 relating to the products or services of the issuer; 2725 (3) A statement of future economic performance, including any 2726 statement of that nature contained in a discussion and analysis of 2727 financial conditions by the management or in the results of 2728 operations included pursuant to the rules and regulations of the 2729 securities and exchange commission; 2730 (4) Any disclosed statement of the assumptions underlying or 2731 relating to a statement described in division (B)(1), (2), or (3)2732 of section 1707.437 of the Revised Code; 2733 (5) Any report issued by an outside reviewer retained by an 2734 issuer to the extent that the report relates to a forward-looking 2735 statement made by the issuer; 2736 (6) A statement containing a projection or estimate of any 2737 other items that may be specified by rule or regulation of the 2738 securities and exchange commission. 2739 (II)(1) "Investment adviser representative" means a 2740 supervised person of an investment adviser, provided that the 2741 supervised person has more than five clients who are natural 2742 persons other than excepted persons defined in division (KK) of 2743 this section, and that more than ten per cent of the supervised 2744 person's clients are natural persons other than excepted persons 2745 defined in division (KK) of this section. "Investment adviser 2746

representative" does not mean any of the following:

2762

27632764

2765

2766

2767

2768

2769

2770

2771

- (a) A supervised person that does not on a regular basis 2748 solicit, meet with, or otherwise communicate with clients of the 2749 investment adviser; 2750
- (b) A supervised person that provides only investment 2751 advisory services described in division (X)(1) of this section by 2752 means of written materials or oral statements that do not purport 2753 to meet the objectives or needs of specific individuals or 2754 accounts;
- (c) Any other person that the division designates by rule, if 2756 the division finds that the designation is necessary or 2757 appropriate in the public interest or for the protection of 2758 investors or clients and is consistent with the provisions fairly 2759 intended by the policy and provisions of this chapter. 2760
- (2) For the purpose of the calculation of clients in division (II)(1) of this section, a natural person and the following persons are deemed a single client: Any minor child of the natural person; any relative, spouse, or relative of the spouse of the natural person who has the same principal residence as the natural person; all accounts of which the natural person or the persons referred to in division (II)(2) of this section are the only primary beneficiaries; and all trusts of which the natural person or persons referred to in division (II)(2) of this section are the only primary beneficiaries. Persons who are not residents of the United States need not be included in the calculation of clients under division (II)(1) of this section.
- (3) If subsequent to March 18, 1999, amendments are enacted 2773 or adopted defining "investment adviser representative" for 2774 purposes of the Investment Advisers Act of 1940 or additional 2775 rules or regulations are promulgated by the securities and 2776 exchange commission regarding the definition of "investment 2777 adviser representative" for purposes of the Investment Advisers 2778 Act of 1940, the division of securities shall, by rule, adopt the 2779

S. B. No. 32 As Passed by the Senate	Page 92
following:	2810
(a) An executive officer, director, trustee, general partner,	2811
or person serving in a similar capacity, of the investment	2812
adviser;	2813
(b) An employee of the investment adviser, other than an	2814
employee performing solely clerical, secretarial, or	2815
administrative functions or duties for the investment adviser,	2816
which employee, in connection with the employee's regular	2817
functions or duties, participates in the investment activities of	2818
the investment adviser, provided that, for at least twelve months,	2819
the employee has been performing such nonclerical, nonsecretarial,	2820
or nonadministrative functions or duties for or on behalf of the	2821
investment adviser or performing substantially similar functions	2822
or duties for or on behalf of another company.	2823
If subsequent to March 18, 1999, amendments are enacted or	2824
adopted defining "excepted person" for purposes of the Investment	2825
Advisers Act of 1940 or additional rules or regulations are	2826
promulgated by the securities and exchange commission regarding	2827
the definition of "excepted person" for purposes of the Investment	2828
Advisers Act of 1940, the division of securities shall, by rule,	2829
adopt the substance of the amendments, rules, or regulations,	2830
unless the division finds that the amendments, rules, or	2831
regulations are not necessary for the protection of investors or	2832
in the public interest.	2833
(LL)(1) "Qualified purchaser" means either of the following:	2834
(a) A natural person who owns not less than five million	2835
dollars in investments as defined by rule by the division of	2836
securities;	2837
(b) A natural person, acting for the person's own account or	2838
accounts of other qualified purchasers, who in the aggregate owns	2839
and invests on a discretionary basis, not less than twenty-five	2840

the fifteenth and the thirty-first day of December of each year.	2902
The division also may accept an application for renewal received	2903
by the division not later than the tenth day of January of the	2904
subsequent calendar year, provided that the application for	2905
renewal is accompanied by the license renewal fee and the	2906
additional fee prescribed in division (B) of this section. The	2907
division shall give notice, without unreasonable delay, of its	2908
action on any application for renewal of a dealer's or	2909
salesperson's license.	2910

- (2) The license of every investment adviser and investment 2911 adviser representative licensed under section 1707.141 or 1707.161 2912 of the Revised Code shall expire on the thirty-first day of 2913 December of each year. The licenses may be renewed upon the filing 2914 with the division of an application for renewal, and the payment 2915 of the fee prescribed in division (B) of this section, between the 2916 fifteenth day of October and the thirtieth day of November of each 2917 year. The division may accept an application for renewal filed 2918 between the first and thirty-first day of December of each year. 2919 The division also may accept an application for renewal received 2920 by the division not later than the tenth day of January of the 2921 subsequent calendar year, provided that the application for 2922 renewal is accompanied by the license renewal fee and the 2923 additional fee prescribed in division (B) of this section. The 2924 division shall give notice, without unreasonable delay, of its 2925 action on any application for renewal. 2926
- (3) An investment adviser required to make a notice filing 2927 under division (B) of section 1707.141 of the Revised Code 2928 annually shall file with the division the notice filing and the 2929 fee prescribed in division (B) of this section, no later than the 2930 thirty-first day of December of each year. The division may accept 2931 a notice filing received by the division not later than the tenth 2932 day of January of the subsequent calendar year, provided that the 2933

(4) The fee for each investment adviser notice filing 2962 required by division (B) of section 1707.141 of the Revised Code 2963 and received by the division not later than the thirty-first day 2964 of December of each year shall be one hundred fifty dollars. Upon 2965

2959

2960

2961

before October 1, 1999, that fee shall cover the issuance of the

initial license and also shall cover any fee for renewal of the

license for the period ending December 31, 2000.

the payment of an additional fee of one-half of the notice filing 2966 fee, the division may accept a notice filing received by the 2967 division between the first and tenth day of January of the 2968 subsequent calendar year. A notice filing may be made at any time 2969 during the calendar year. In that event, the notice filing fee 2970 shall not be reduced. If the fee for an investment adviser notice 2971 filing is paid to the division on or before October 1, 1999, that 2972 fee shall cover the initial notice filing and also shall cover any 2973 fee for the notice filing for the period ending December 31, 2000. 2974

- (5) The fee for each investment adviser representative's 2975 license, and for each annual renewal thereof that is received by 2976 the division not later than the thirty-first day of December of 2977 each year, shall be thirty-five dollars; however, the fee shall be 2978 waived for the investment adviser representative designated the 2979 principal of the investment adviser pursuant to division (D) of 2980 section 1707.151 of the Revised Code. Upon the payment of an 2981 additional fee of one-half of the license fee, the division may 2982 accept a license renewal application received by the division 2983 between the first and tenth day of January of the subsequent 2984 calendar year. If the fee for an investment adviser 2985 representative's license is paid to the division on or before 2986 October 1, 1999, that fee shall cover the issuance of the initial 2987 license and also shall cover any fee for renewal of the license 2988 for the period ending December 31, 2000. 2989
- (C) A dealer's, salesperson's, investment adviser's, or 2990 investment adviser representative's license may be issued at any 2991 time for the remainder of the calendar year. In that event, the 2992 annual fee shall not be reduced. 2993
- sec. 1707.23. Whenever it appears to the division of
 securities, from its files, upon complaint, or otherwise, that any
 person has engaged in, is engaged in, or is about to engage in any
 practice declared to be illegal or prohibited by this chapter or
 2994
 2995
 2997

rules adopted under this chapter by the division, or defined as	2998
fraudulent in this chapter or rules adopted under this chapter by	2999
the division, or any other deceptive scheme or practice in	3000
connection with the sale of securities, or acting as an investment	3001
adviser or investment adviser representative, or when the division	3002
believes it to be in the best interests of the public and	3003
necessary for the protection of investors, the division may do any	3004
of the following:	3005

- (A) Require any person to file with it, on such forms as it 3006 prescribes, an original or additional statement or report in 3007 writing, under oath or otherwise, as to any facts or circumstances 3008 concerning the issuance, sale, or offer for sale of securities 3009 within this state by the person, as to the person's acts or 3010 practices as an investment adviser or investment adviser 3011 representative within this state, and as to other information as 3012 it deems material or relevant thereto; 3013
- (B) Examine any investment adviser, investment adviser 3014 representative, or any seller, dealer, salesperson, or issuer of 3015 any securities, and any of their agents, employees, partners, 3016 officers, directors, members, or shareholders, wherever located, 3017 under oath; and examine records, books, documents, accounts, and 3018 papers as the division deems material or relevant to the inquiry; 3019
- (C) Require the attendance of witnesses, and the production 3020 of books, records, and papers, as are required either by the 3021 division or by any party to a hearing before the division, and for 3022 that purpose issue a subpoena for any witness, or a subpoena duces 3023 tecum to compel the production of any books, records, or papers. 3024 The subpoena shall be served by personal service or by certified 3025 mail, return receipt requested. If the subpoena is returned 3026 because of inability to deliver, or if no return is received 3027 within thirty days of the date of mailing, the subpoena may be 3028 served by ordinary mail. If no return of ordinary mail is received 3029

within thirty days after the date of mailing, service shall be deemed to have been made. If the subpoena is returned because of inability to deliver, the division may designate a person or persons to effect either personal or residence service upon the witness. The person designated to effect personal or residence service under this division may be the sheriff of the county in which the witness resides or may be found or any other duly designated person. The fees and mileage of the person serving the subpoena shall be the same as those allowed by the courts of common pleas in criminal cases, and shall be paid from the funds of the division. Fees and mileage for the witness shall be the same as those allowed for witnesses by the courts of common pleas in criminal cases, and shall be paid from the funds of the division upon request of the witness following the hearing.

- (D) Proceed under section 1707.19 of the Revised Code to refuse a license applied for by a dealer, salesperson, investment adviser, or investment adviser representative or to suspend the license of any licensed dealer, licensed salesperson, licensed investment adviser, or licensed investment adviser representative and ultimately, if the division determines, revoke such license under such sections that section;
- (E) Initiate criminal proceedings under section 1707.042 or 1707.44 of the Revised Code or rules adopted under those sections by the division by laying before the prosecuting attorney of the proper county any evidence of criminality which comes to its knowledge; and in the event of the neglect or refusal of the prosecuting attorney to prosecute such violations, or at the request of the prosecuting attorney, the division shall submit the evidence to the attorney general, who may proceed in the prosecution with all the rights, privileges, and powers conferred by law on prosecuting attorneys, including the power to appear before grand juries and to interrogate witnesses before such grand

(I) Issue and initiate contempt proceedings in this state

(6) Submitting a notice filing to the division under section	3124
1707.092 or 1707.141 of the Revised Code.	3125
(C) No person shall knowingly and intentionally sell, cause	3126
to be sold, offer for sale, or cause to be offered for sale, any	3127
security which comes under any of the following descriptions:	3128
(1) Is not exempt under section 1707.02 of the Revised Code,	3129
nor the subject matter of one of the transactions exempted in	3130
section 1707.03, 1707.04, or 1707.34 of the Revised Code, has not	3131
been registered by description, coordination, or qualification,	3132
and is not the subject matter of a transaction that has been	3133
registered by description;	3134
(2) The prescribed fees for registering by description, by	3135
coordination, or by qualification have not been paid in respect to	3136
such security;	3137
(3) Such person has been notified by the division, or has	3138
knowledge of the notice, that the right to buy, sell, or deal in	3139
such security has been suspended or revoked, or that the	3140
registration by description, by coordination, or by qualification	3141
under which it may be sold has been suspended or revoked;	3142
(4) The offer or sale is accompanied by a statement that the	3143
security offered or sold has been or is to be in any manner	3144
indorsed by the division.	3145
(D) No person who is an officer, director, or trustee of, or	3146
a dealer for, any issuer, and who knows such issuer to be	3147
insolvent in that the liabilities of the issuer exceed its assets,	3148
shall sell any securities of or for any such issuer, without	3149
disclosing the fact of the insolvency to the purchaser.	3150
(E) No person with intent to aid in the sale of any	3151
securities on behalf of the issuer, shall knowingly make any	3152
representation not authorized by such issuer or at material	3153
variance with statements and documents filed with the division by	3154

It is an affirmative defense to a charge under this division

Page 104

3216

As Passed by the Senate	
that, at the time the securities involved were pledged, sold, or	3186
disposed of, the dealer had in the dealer's possession or control,	3187
and available for delivery, securities of the same kinds and in	3188
amounts sufficient to satisfy all customers entitled to the	3189
securities, upon demand and tender of any amount due on the	3190
securities.	3191
(J) No person, with purpose to deceive, shall make, issue,	3192
publish, or cause to be made, issued, or published any statement	3193
or advertisement as to the value of securities, or as to alleged	3194
facts affecting the value of securities, or as to the financial	3195
condition of any issuer of securities, when the person knows that	3196
such statement or advertisement is false in any material respect.	3197
(K) No person, with purpose to deceive, shall make, record,	3198
or publish or cause to be made, recorded, or published, a report	3199
of any transaction in securities which is false in any material	3200
respect.	3201
(L) No dealer shall engage in any act that violates the	3202
provisions of section 15(c) or 15(g) of the "Securities Exchange	3203
Act of 1934," 48 Stat. 881, 15 U.S.C.A. 780(c) or (g), or any rule	3204
or regulation promulgated by the securities and exchange	3205
commission thereunder. If, subsequent to October 11, 1994,	3206
additional amendments to section 15(c) or 15(g) are adopted, or	3207
additional rules or regulations are promulgated pursuant to such	3208
sections, the division of securities shall, by rule, adopt the	3209
amendments, rules, or regulations, unless the division finds that	3210
the amendments, rules, or regulations are not necessary for the	3211
protection of investors or in the public interest.	3212
(M)(1) No investment adviser or investment adviser	3213
representative shall do any of the following:	3214
(a) Employ any device, scheme, or artifice to defraud any	3215

person;

3245

3246

- (b) Engage in any act, practice, or course of business that 3217 operates or would operate as a fraud or deceit upon any person; 3218
- (c) In acting as principal for the investment adviser's or 3219 investment adviser representative's own account, knowingly sell 3220 any security to or purchase any security from a client, or in 3221 acting as salesperson for a person other than such client, 3222 knowingly effect any sale or purchase of any security for the 3223 account of such client, without disclosing to the client in 3224 writing before the completion of the transaction the capacity in 3225 which the investment adviser or investment adviser representative 3226 is acting and obtaining the consent of the client to the 3227 transaction. Division (M)(1)(c) of this section does not apply to 3228 any investment adviser registered with the securities and exchange 3229 commission under section 203 of the "Investment Advisers Act of 3230 1940, " 15 U.S.C. 80b-3, or to any transaction with a customer of a 3231 licensed dealer or salesperson if the licensed dealer or 3232 salesperson is not acting as an investment adviser or investment 3233 adviser representative in relation to the transaction. 3234
- (d) Engage in any act, practice, or course of business that 3235 is fraudulent, deceptive, or manipulative. The division of 3236 securities may adopt rules reasonably designed to prevent such 3237 acts, practices, or courses of business as are fraudulent, 3238 deceptive, or manipulative. 3239
- (2) No investment adviser or investment adviser 3240 representative licensed or required to be licensed under this 3241 chapter shall take or have custody of any securities or funds of 3242 any person, except as provided in rules adopted by the division. 3243
- (3) In the solicitation of clients or prospective clients, no person shall make any untrue statement of a material fact or omit to state a material fact necessary in order to make the statements made not misleading in light of the circumstances under which the statements were made.

Section 4. That the existing versions of sections 1707.01,	3249
1707.17, 1707.23, and 1707.44 of the Revised Code that are	3250
scheduled to take effect October 5, 2001, are hereby repealed.	3251
Section 5. Sections 3 and 4 of this act shall take effect	3252
October 5, 2001.	3253
Section 6. Section 1707.06 of the Revised Code is presented	3254
in this act as a composite of the section as amended by both Am.	3255
Sub. H.B. 488 and Sub. S.B. 74 of the 120th General Assembly. The	3256
General Assembly, applying the principle stated in division (B) of	3257
section 1.52 of the Revised Code that amendments are to be	3258
harmonized if reasonably capable of simultaneous operation, finds	3259
that the composite is the resulting version of the section in	3260
effect prior to the effective date of the section as presented in	3261
this act.	3262