# As Reported by the Senate Ways and Means and Economic Development Committee

## 126th General Assembly Regular Session 2005-2006

Sub. S. B. No. 26

Senators Amstutz, Austria, Clancy, Carey, Coughlin, Gardner, Goodman, Harris, Hottinger, Jacobson, Mumper, Padgett, Schuring, Spada, Wachtmann, Zurz

### A BILL

To amend sections 5739.031, 5739.033, 5739.034,

5739.035, 5739.123, and 5740.10 of the Revised

Code to phase-in destination-based sourcing of

sales for small businesses.

### BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF OHIO:

**Section 1.** That sections 5739.031, 5739.033, 5739.034, 5739.035, 5739.123, and 5740.10 of the Revised Code be amended to read as follows:

Sec. 5739.031. (A) Upon application, the tax commissioner may 8 issue a direct payment permit that authorizes a consumer to pay 9 the sales tax levied by or pursuant to section 5739.02, 5739.021, 10 5739.023, or 5739.026 of the Revised Code or the use tax levied by 11 or pursuant to section 5741.02, 5741.021, 5741.022, or 5741.023 of 12 the Revised Code directly to the state and waives the collection 13 of the tax by the vendor or seller if payment directly to the 14 state would improve compliance and increase the efficiency of the 15 administration of the tax. The commissioner may adopt rules 16 establishing the criteria for the issuance of such permits. 17

(B) Each permit holder, on or before the twenty-third day of 18 each month, shall make and file with the treasurer of state a 19 return for the preceding month in such form as is prescribed by 20 the tax commissioner and shall pay the tax shown on the return to 21 be due. The return shall show the sum of the prices of taxable 22 merchandise used and taxable services received, the amount of tax 23 due from the permit holder, and such other information as the 24 commissioner deems necessary. The commissioner, upon written 25 request by the permit holder, may extend the time for making and 26 filing returns and paying the tax. If the commissioner determines 27 that a permit holder's tax liability is not such as to merit 28 monthly filing, the commissioner may authorize the permit holder 29 to file returns and pay the tax at less frequent intervals. The 30 treasurer of state shall show on the return the date it was filed 31 and the amount of the payment remitted to the treasurer. 32 Thereafter, the treasurer immediately shall transmit all returns 33 filed under this section to the tax commissioner. 34

Any permit holder required to file a return and pay the tax 35 under this section whose total payment for any calendar year 36 equals or exceeds the amount shown in section 5739.032 of the 37 Revised Code shall make each payment required by this section in 38 the second ensuing and each succeeding year by electronic funds 39 transfer as prescribed by, and on or before the dates specified 40 in, section 5739.032 of the Revised Code, except as otherwise 41 prescribed by that section. 42

(C) For purposes of reporting and remitting the tax, the 43 price of tangible personal property or services purchased by, or 44 of tangible personal property produced by, the permit holder shall 45 be determined under division (G) of section 5741.01 of the Revised 46 Code. Except as otherwise provided in division (C)(E) of section 47 5739.033 of the Revised Code, the situs of any purchase 48 transaction made by the permit holder is the location where the

Sub. S. B. No. 26
As Reported by the Senate Ways and Means and Economic Development
Committee

Page 3

tangible personal property or service is received by the permit holder.

- (D) It shall be the duty of every permit holder required to make a return and pay its tax under this section to keep and preserve suitable records of purchases together with invoices of purchases, bills of lading, asset ledgers, depreciation schedules, transfer journals, and such other primary and secondary records and documents in such form as the commissioner requires. All such records and other documents shall be open during business hours to the inspection of the tax commissioner, and shall be preserved for a period of four years, unless the commissioner, in writing, has authorized their destruction or disposal at an earlier date, or by order or by reason of a waiver of the four-year time limitation pursuant to section 5739.16 of the Revised Code requires that they be kept longer.
- (E) A permit granted pursuant to this section shall continue 65 to be valid until surrendered by the holder or canceled for cause 66 by the tax commissioner. 67
- (F) Persons who hold a direct payment permit that has not been canceled shall not be required to issue exemption certificates and shall not be required to pay the tax as prescribed in sections 5739.03, 5739.033, and 5741.12 of the Revised Code. Such persons shall notify vendors and sellers from whom purchases of tangible personal property or services are made, of their direct payment permit number and that the tax is being paid directly to the state. Upon receipt of such notice, such vendor or seller shall be absolved from all duties and liabilities imposed by section 5739.03 or 5741.04 of the Revised Code with respect to sales of tangible personal property or services to such permit holder.

Vendors and sellers who make sales upon which the tax is not collected by reason of the provisions of this section shall

Sub. S. B. No. 26	
As Reported by the Senate Ways and Means and Economic Development	
Committee	

maintain records in such manner that the amount involved and

identity of the purchaser may be ascertained. The receipts from

such sales shall not be subject to the tax levied in section

83

5739.10 of the Revised Code.

Page 4

Upon the cancellation or surrender of a direct payment 86 permit, the provisions of sections 5739.03, 5741.04, and 5741.12 87 of the Revised Code shall immediately apply to all purchases made 88 subsequent to such cancellation or surrender by the person who 89 previously held such permit, and such person shall so notify 90 vendors and sellers from whom purchases of tangible personal 91 property or services are made, in writing, prior to or at the time 92 of the first purchase after such cancellation or surrender. Upon 93 receipt of such notice, the vendor shall be subject to the 94 provisions of sections 5739.03 and 5739.10 of the Revised Code and 95 the seller shall be subject to the provisions of section 5741.04 96 of the Revised Code, with respect to all sales subsequently made 97 to such person. Failure of any such person to notify vendors or 98 sellers from whom purchases of tangible personal property or 99 services are made of the cancellation or surrender of a direct 100 payment permit shall be considered as a refusal to pay the tax by 101 the person required to issue such notice. 102

Sec. 5739.033. This (A) Except as provided in division (B) of this section, divisions (C) to (I) of this section applies apply 104 to sales made on and after July 1, 2005. Sales made before July 1, 105 2005, are subject to section 5739.035 of the Revised Code. On and 106 after January 1, 2005, any vendor may irrevocably elect to comply with divisions (C) to (I) of this section for all of the vendor's 108 sales and places of business in this state.

The amount of tax due pursuant to sections 5739.02, 5739.021, 110 5739.023, and 5739.026 of the Revised Code is the sum of the taxes 111 imposed pursuant to those sections at the sourcing location of the 112

Sub. S. B. No. 26 As Reported by the Senate Ways and Means and Economic Development Committee	Page 6
calendar year 2008.	144
(d) In calendar year 2009 and thereafter, all vendors shall	145
source their sales under divisions (C) to (I) of this section.	146
(3) If, in calendar year 2004, 2005, 2006, 2007, or 2008, a	147
vendor has total delivery sales that exceed the dollar amount in	148
division (B)(2)(a), (b), or (c) of this section that is applicable	149
to that calendar year, the vendor shall source its sales under	150
divisions (C) to (I) of this section and shall continue to source	151
its sales under those divisions, regardless of the amount of the	152
vendor's total delivery sales in future years.	153
(C) Except for sales, other than leases, of titled motor	154
vehicles, titled watercraft, or titled outboard motors as provided	155
in section 5741.05 of the Revised Code, or as otherwise provided	156
in this section and section 5739.034 or 5740.10 of the Revised	157
Code, all sales shall be sourced as follows:	158
(1) If the consumer or a donee designated by the consumer	159
receives tangible personal property or a service at a vendor's	160
place of business, the sale shall be sourced to that place of	161
business.	162
(2) When the tangible personal property or service is not	163
received at a vendor's place of business, the sale shall be	164
sourced to the location known to the vendor where the consumer or	165
the donee designated by the consumer receives the tangible	166
personal property or service, including the location indicated by	167
instructions for delivery to the consumer or the consumer's donee.	168
(3) If divisions $\frac{(A)(C)}{(1)}$ and (2) of this section do not	169
apply, the sale shall be sourced to the location indicated by an	170
address for the consumer that is available from the vendor's	171
business records that are maintained in the ordinary course of the	172
vendor's business, when use of that address does not constitute	173
bad faith.	174

204

205

- (4) If divisions (A)(C)(1), (2), and (3) of this section do 175 not apply, the sale shall be sourced to the location indicated by 176 an address for the consumer obtained during the consummation of 177 the sale, including the address associated with the consumer's 178 payment instrument, if no other address is available, when use of 179 that address does not constitute bad faith. 180
- (5) If divisions (A)(C)(1), (2), (3), and (4) of this section

  do not apply, including in the circumstance where the vendor is

  without sufficient information to apply any of those divisions,

  the sale shall be sourced to the address from which tangible

  personal property was shipped, or from which the service was

  provided, disregarding any location that merely provided the

  electronic transfer of the property sold or service provided.
- (6) As used in division (A)(C) of this section, "receive" 188
  means taking possession of tangible personal property or making 189
  first use of a service. "Receive" does not include possession by a 190
  shipping company on behalf of a consumer. 191
- $\frac{(B)(D)}{(1)}$  Notwithstanding divisions  $\frac{(A)(C)}{(1)}$  to (5) of this 192 section, a consumer that is not a holder of a direct payment 193 permit granted under section 5739.031 of the Revised Code, that 194 purchases computer software delivered electronically or a service 195 for use in business, and that knows at the time of purchase that 196 such software or service will be concurrently available for use in 197 more than one taxing jurisdiction shall deliver to the vendor in 198 conjunction with its purchase a multiple points of use exemption 199 form prescribed by the tax commissioner disclosing this fact. On 200 receipt of the multiple points of use exemption form, the vendor 201 is relieved of its obligation to collect, pay, or remit the tax 202 due, and the consumer must pay the tax directly to the state. 203
- (2) A consumer that delivers such form to a vendor may use any reasonable, consistent, and uniform method of apportioning the

Sub. S. B. No. 26 As Reported by the Senate Ways and Means and Economic Development Committee	Page 8
tax due on the computer software delivered electronically or	206
service for use in business that is supported by the consumer's	207
business records as they existed at the time of the sale.	208
(3) The multiple points of use exemption form shall remain in	209
effect for all future sales by the vendor to the consumer until it	210
is revoked in writing by the consumer, except as to the consumer's	211
specific apportionment of a subsequent sale under division	212
$\frac{(B)}{(D)}(2)$ of this section and the facts existing at the time of	213
the sale.	214
$\frac{(C)}{(E)}$ A person who holds a direct payment permit issued	215
under section 5739.031 of the Revised Code is not required to	216
deliver a multiple points of use exemption form to a vendor. But	217
such permit holder shall comply with division $\frac{(B)}{(D)}(2)$ of this	218
section in apportioning the tax due on computer software delivered	219
electronically or a service used in business that will be	220
concurrently available for use in more than one taxing	221
jurisdiction.	222
$\frac{(D)(F)}{(F)}(1)$ Notwithstanding divisions $\frac{(A)(C)}{(1)}(1)$ to (5) of this	223
section, the purchaser of direct mail that is not a holder of a	224
direct payment permit shall provide to the vendor in conjunction	225
with the purchase either a direct mail form prescribed by the tax	226
commissioner, or information to show the jurisdictions to which	227
the direct mail is delivered to recipients.	228
(2) Upon receipt of a direct mail form, the vendor is	229
relieved of all obligations to collect, pay, or remit the	230
applicable tax and the purchaser is obligated to pay that tax on a	231
direct pay basis. A direct mail form shall remain in effect for	232
all future sales of direct mail by the vendor to the purchaser	233
until it is revoked in writing.	234
(3) Upon receipt of information from the purchaser showing	235
the jurisdictions to which the direct mail is delivered to	236

Sub. S. B. No. 26 As Reported by the Senate Ways and Means and Economic Development Committee	Page 9
recipients, the vendor shall collect the tax according to the	237
delivery information provided by the purchaser. In the absence of	238
bad faith, the vendor is relieved of any further obligation to	239
collect tax on any transaction where the vendor has collected tax	240
pursuant to the delivery information provided by the purchaser.	241
(4) If the purchaser of direct mail does not have a direct	242
payment permit and does not provide the vendor with either a	243
direct mail form or delivery information as required by division	244
$\frac{(D)}{(F)}(1)$ of this section, the vendor shall collect the tax	245
according to division $\frac{(A)(C)}{(5)}$ of this section. Nothing in	246
division $\frac{(D)(F)}{(4)}$ of this section shall limit a purchaser's	247
obligation to pay sales or use tax to any state to which the	248
direct mail is delivered.	249
(5) If a purchaser of direct mail provides the vendor with	250
documentation of direct payment authority, the purchaser shall not	251
be required to provide a direct mail form or delivery information	252
to the vendor.	253
$\frac{(E)(G)}{(G)}$ If the vendor provides lodging to transient guests as	254
specified in division (B)(2) of section 5739.01 of the Revised	255
Code, the sale shall be sourced to the location where the lodging	256
is located.	257
$\frac{(F)(H)}{(I)}$ (1) As used in this division and division $\frac{(G)}{(I)}$ of	258
this section, "transportation equipment" means any of the	259
following:	260
(a) Locomotives and railcars that are utilized for the	261
carriage of persons or property in interstate commerce.	262
(b) Trucks and truck-tractors with a gross vehicle weight	263
rating of greater than ten thousand pounds, trailers,	264
semi-trailers, or passenger buses that are registered through the	265
international registration plan and are operated under authority	266
of a carrier authorized and certificated by the United States	267

Sub. S. B. No. 26 As Reported by the Senate Ways and Means and Economic Development Committee	Page 10
department of transportation or another federal authority to	268
engage in the carriage of persons or property in interstate	269
commerce.	270
(c) Aircraft that are operated by air carriers authorized and	271
certificated by the United States department of transportation or	272
another federal authority to engage in the carriage of persons or	273
property in interstate or foreign commerce.	274
(d) Containers designed for use on and component parts	275
attached to or secured on the items set forth in division	276
$\frac{(F)(H)}{(1)(a)}$ , (b), or (c) of this section.	277
(2) A sale, lease, or rental of transportation equipment	278
shall be sourced pursuant to division $\frac{A}{C}$ of this section.	279
$\frac{(G)}{(I)}(1)$ A lease or rental of tangible personal property	280
that does not require recurring periodic payments shall be sourced	281
pursuant to division $\frac{(A)(C)}{(C)}$ of this section.	282
(2) A lease or rental of tangible personal property that	283
requires recurring periodic payments shall be sourced as follows:	284
(a) In the case of a motor vehicle, other than a motor	285
vehicle that is transportation equipment, such lease or rental	286
shall be sourced to the primary property location as follows:	287
(i) For a lease or rental taxed pursuant to division (A)(2)	288
of section 5739.02 of the Revised Code, the primary property	289
location is the address of the lessee or renter used for titling	290
the motor vehicle pursuant to section 4505.06 of the Revised Code	291
at the time the lease or rental is consummated.	292
(ii) For a lease or rental taxed pursuant to division (A)(3)	293
of section 5739.02 of the Revised Code, the primary property	294
location for each lease or rental installment is the primary	295
property location for the period covered by the installment.	296
(b) In the case of an aircraft, other than an aircraft that	297

Sub. S. B. No. 26 As Reported by the Senate Ways and Means and Economic Development Committee	Page 11
is transportation equipment, such lease or rental shall be sourced	298
to the primary property location as follows:	299
(i) For a lease or rental taxed pursuant to division (A)(2)	300
of section 5739.02 of the Revised Code, the primary property	301
location is the primary property location at the time the lease or	302
rental is consummated.	303
(ii) For a lease or rental taxed pursuant to division (A)(3)	304
of section 5739.02 of the Revised Code, the primary property	305
location for each lease or rental installment is the primary	306
property location for the period covered by the installment.	307
(c) In the case of a watercraft or an outboard motor required	308
to be titled in this state pursuant to Chapter 1548. of the	309
Revised Code, such lease or rental shall be sourced to the primary	310
property location as follows:	311
(i) For a lease or rental taxed pursuant to division (A)(2)	312
of section 5739.02 of the Revised Code, the primary property	313
location is the address of the lessee or renter shown on the	314
title.	315
(ii) For a lease or rental taxed pursuant to division (A)(3)	316
of section 5739.02 of the Revised Code, the primary property	317
location for the initial lease or rental installment is the	318
address of the lessee or renter shown on the title. For each	319
subsequent installment, the primary property location is the	320
primary property location for the period covered by the	321
installment.	322
(d) In the case of a lease or rental of all other tangible	323
personal property, other than transportation equipment, such lease	324
or rental shall be sourced as follows:	325
(i) For a lease or rental that is taxed pursuant to division	326
(A)(2) of section 5739.02 of the Revised Code, the lease or rental	327

Sub. S. B. No. 26 As Reported by the Senate Ways and Means and Economic Development Committee	Page 12
shall be sourced pursuant to division $\frac{A}{C}$ of this section at	328
the time the lease or rental is consummated.	329
(ii) For a lease or rental that is taxed pursuant to division	330
(A)(3) of section 5739.02 of the Revised Code, the initial lease	331
or rental installment shall be sourced pursuant to division (A)(C)	332
of this section. Each subsequent installment shall be sourced to	333
the primary property location for the period covered by the	334
installment.	335
(3) As used in division $\frac{(G)}{(I)}$ of this section, "primary	336
property location" means an address for tangible personal property	337
provided by the lessee or renter that is available to the lessor	338
or owner from its records maintained in the ordinary course of	339
business, when use of that address does not constitute bad faith.	340
Sec. 5739.034. (A) As used in this section:	341
(1) "Air-to-ground radiotelephone service" means a radio	342
service, as defined in 47 C.F.R. 22.99, in which common carriers	343
are authorized to offer and provide radio telecommunications	344
service for hire to subscribers in aircraft.	345
(2) "Call-by-call basis" means any method of charging for	346
telecommunications services where the price is measured by	347
individual calls.	348
(3) "Customer" means the person or entity that contracts with	349
a seller of telecommunications service. If the end user of	350
telecommunications service is not the contracting party, the end	351
user of the telecommunications service is the customer of the	352
telecommunications service. "Customer" does not include a reseller	353
of telecommunications service or of mobile telecommunications	354
service of a serving carrier under an agreement to serve the	355
customer outside the home service provider's licensed service	356
area.	357

#### Sub. S. B. No. 26 As Reported by the Senate Ways and Means and Economic Development Committee

Page 18

510 may apply for temporary compensation to assist the vendor in 511 complying with the destination-based sourcing requirements for the 512 first six months those sourcing requirements become applicable to 513 the vendor under section 5739.033 of the Revised Code. The vendor 514 shall file the application in accordance with division (C) of this 515 section. The compensation shall be calculated for each county each 516 month of the six-month period, and shall equal the amount of the 517 tax reported on the return for sales of tangible personal property 518 delivered to each county in which the vendor does not have a fixed 519 place of business and does not, or is not required to, hold a 520 license issued under division (A) of section 5739.17 of the 521 Revised Code for that business, not to exceed twenty-five dollars 522 per county for each month. Only amounts paid by the vendor for 523 which the vendor is eligible for a discount under division (B) of 524 section 5739.12 of the Revised Code and that are shown on returns 525 filed during that six-month period shall be considered in 526 calculating the compensation. In no event shall a vendor receive 527 compensation that exceeds its total cost of complying with the 528 destination-based sourcing requirements. For purposes of the 529 six-month compensation period, a partial month shall be considered 530 a month.

(C) A vendor that applies for compensation under this section 531 shall file an application with the tax commissioner on a form 532 prescribed by the commissioner. The application shall be filed 533 within sixty days after the last day of the last month of the 534 six-month period for which the vendor is requesting compensation. 535 The commissioner shall determine the amount of compensation to 536 which the vendor is entitled, and if that amount is equal to or 537 greater than the amount claimed on the application, the 538 commissioner shall certify that amount to the director of budget 539 and management and the treasurer of state for payment from the 540 general revenue fund. If the commissioner determines that the 541

Sub. S. B. No. 26 As Reported by the Senate Ways and Means and Economic Development Committee	Page 19
amount of compensation to which the vendor is entitled is less	542
than the amount claimed on the vendor's application, the	543
commissioner shall proceed in accordance with section 5703.70 of	544
the Revised Code.	545
(D) The compensation provided under this section shall not	546
reduce the amount required to be returned to counties and transit	547
authorities under section 5739.21 of the Revised Code.	548
Sec. 5740.10. As used in this section, "vendors" means	549
persons licensed under division (A) of section 5739.17 of the	550
Revised Code that have <del>limited Ohio taxable</del> <u>delivery</u> sales, as	551
defined by the tax commissioner under this in division (B) of	552
section 5739.033 of the Revised Code.	553
To address the impact the change from origin-based sourcing	554
under section 5739.035 of the Revised Code to destination-based	555
sourcing under section 5739.033 of the Revised Code has on	556
vendors, the tax commissioner or the commissioner's designee shall	557
work with the states that are implementing the interstate	558
streamlined sales and use tax agreement to encourage the adoption	559
of an amendment to the agreement that allows states to mitigate	560
the impact by allowing vendors that have delivery sales to source	561
sales at the vendors' places of business. <del>If the amendment is</del>	562
adopted or if this change in sourcing is otherwise allowed without	563
amendment of the agreement, the commissioner shall adopt a rule	564
that excepts vendors from destination-based sourcing under section	565
5739.033 of the Revised Code, but that otherwise keeps Ohio in	566
substantial compliance with the agreement.	567
Section 2. That existing sections 5739.031, 5739.033,	568
5739.034, 5739.035, 5739.123, and 5740.10 of the Revised Code are	569
hereby repealed.	570
Section 3. Sections 5739.031, 5739.033, 5739.034, 5739.035,	571

Sub. S. B. No. 26 As Reported by the Senate Ways and Means and Economic Development Committee	Page 20
5739.123, and $5740.10$ of the Revised Code, as amended by this act,	572
provide for or are essential to the implementation of a tax levy.	573
Therefore, under Ohio Constitution, Article II, Section 1d, those	574
sections as amended by this act are not subject to the referendum	575
and go into immediate effect when this act becomes law.	576
This section provides for or is essential to the	577
implementation of a tax levy. Therefore, under Ohio Constitution,	578
Article II, Section 1d, this section is not subject to the	579
referendum and goes into immediate effect when this act becomes	580
law.	581