

**As Passed by the Senate**

**126th General Assembly**

**Regular Session**

**2005-2006**

**Am. Sub. S. B. No. 5**

**Senators Hottinger, Harris**

—

**A BILL**

To amend sections 1731.01, 1731.03, 1731.04, 1731.09, 1  
3924.04, and 3924.06 and to enact sections 3923.81 2  
and 3961.01 to 3961.09 of the Revised Code to 3  
regulate discount medical plan organizations 4  
concerning provider agreements and marketing, 5  
disclosure, cancellation, and refund requirements; 6  
to make changes to the Small Employer Health Care 7  
Alliances Law and the Small Employer Health 8  
Benefit Plans Law; and to limit the amount of 9  
copayments and deductibles paid by persons insured 10  
by health benefit plans. 11

**BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF OHIO:**

**Section 1.** That sections 1731.01, 1731.03, 1731.04, 1731.09, 12  
3924.04, and 3924.06 be amended and sections 3923.81, 3961.01, 13  
3961.02, 3961.03, 3961.04, 3961.05, 3961.06, 3961.07, 3961.08, and 14  
3961.09 of the Revised Code be enacted to read as follows: 15

**Sec. 1731.01.** As used in this chapter: 16

(A) "Alliance" or "small employer health care alliance" means 17  
an existing or newly created organization that has been granted a 18  
certificate of authority by the superintendent of insurance under 19  
section 1731.021 of the Revised Code and that is either of the 20

following:	21
(1) A chamber of commerce, trade association, professional organization, or any other organization that has all of the following characteristics:	22 23 24
(a) Is a nonprofit corporation or association;	25
(b) Has members that include or are exclusively small employers;	26 27
(c) Sponsors or is part of a program to assist such small employer members to obtain coverage for their employees under one or more health benefit plans;	28 29 30
(d) Except as provided in division (A)(1)(e) of this section, is not directly or indirectly controlled, through voting membership, representation on its governing board, or otherwise, by any insurance company, person, firm, or corporation that sells insurance, any provider, or by persons who are officers, trustees, or directors of such enterprises, or by any combination of such enterprises or persons.	31 32 33 34 35 36 37
(e) Division (A)(1)(d) of this section does not apply to an organization that is comprised of members who are either insurance agents or providers, that is controlled by the organization's members or by the organization itself, and that elects to offer health insurance exclusively to any or all of the following:	38 39 40 41 42
(i) Employees and retirees of the organization;	43
(ii) Insurance agents and providers that are members of the organization;	44 45
(iii) Employees and retirees of the agents or providers specified in division (A)(1)(e)(ii) of this section;	46 47
(iv) Families and dependents of the employees, providers, agents, and retirees specified in divisions (A)(1)(e)(i), (A)(1)(e)(ii), and (A)(1)(e)(iii) of this section.	48 49 50

(2) A nonprofit corporation controlled by one or more organizations described in division (A)(1) of this section.

(B) "Alliance program" or "alliance health care program" means a program sponsored by a small employer health care alliance that assists small employer members of such small employer health care alliance or any other small employer health care alliance to obtain coverage for their employees under one or more health benefit plans, and that includes at least one agreement between a small employer health care alliance and an insurer that contains the insurer's agreement to offer and sell one or more health benefit plans to such small employers and contains all of the other features required under section 1731.04 of the Revised Code.

(C) "Eligible employees, retirees, their dependents, and members of their families," as used together or separately, means the active employees of a small employer, or retired former employees of a small employer or predecessor firm or organization, their dependents or members of their families, who are eligible for coverage under the terms of the applicable alliance program.

(D) "Enrolled small employer" or "enrolled employer" means a small employer that has obtained coverage for its eligible employees from an insurer under an alliance program.

(E) "Health benefit plan" means any hospital or medical expense policy of insurance or a health care plan provided by an insurer, including a health insuring corporation plan, provided by or through an insurer, or any combination thereof. "Health benefit plan" does not include any of the following:

(1) A policy covering only accident, credit, dental, disability income, long-term care, hospital indemnity, medicare supplement, specified disease, or vision care, except where any of the foregoing is offered as an addition, indorsement, or rider to a health benefit plan;

(2) Coverage issued as a supplement to liability insurance, 82  
insurance arising out of a workers' compensation or similar law, 83  
automobile medical-payment insurance, or insurance under which 84  
benefits are payable with or without regard to fault and which is 85  
statutorily required to be contained in any liability insurance 86  
policy or equivalent self-insurance; 87

(3) Coverage issued by a health insuring corporation 88  
authorized to offer supplemental health care services only. 89

(F) "Insurer" means an insurance company authorized to do the 90  
business of sickness and accident insurance in this state or, for 91  
the purposes of this chapter, a health insuring corporation 92  
authorized to issue health care plans in this state. 93

(G) "Participants" or "beneficiaries" means those eligible 94  
employees, retirees, their dependents, and members of their 95  
families who are covered by health benefit plans provided by an 96  
insurer to enrolled small employers under an alliance program. 97

(H) "Provider" means a hospital, urgent care facility, 98  
nursing home, physician, podiatrist, dentist, pharmacist, 99  
chiropractor, certified registered nurse anesthetist, dietitian, 100  
or other health care provider licensed by this state, or group of 101  
such health care providers. 102

(I) "Qualified alliance program" means an alliance program 103  
under which health care benefits are provided to ~~two~~ one thousand 104  
~~five hundred~~ or more participants. 105

(J) "Small employer," regardless of its definition in any 106  
other chapter of the Revised Code, in this chapter means an 107  
employer that employs no more than ~~one~~ five hundred ~~fifty~~ 108  
full-time employees, at least a majority of whom are employed at 109  
locations within this state. 110

(1) For this purpose: 111

(a) Each entity that is controlled by, controls, or is under common control with, one or more other entities shall, together with such other entities, be considered to be a single employer.

(b) "Full-time employee" means a person who normally works at least twenty-five hours per week and at least forty weeks per year for the employer.

(c) An employer will be treated as having ~~one~~ five hundred ~~fifty~~ or fewer full-time employees on any day if, during the prior calendar year or any twelve consecutive months during the twenty-four full months immediately preceding that day, the mean number of full-time employees employed by the employer does not exceed ~~one~~ five hundred ~~fifty~~.

(2) An employer that qualifies as a small employer for purposes of becoming an enrolled small employer continues to be treated as a small employer for purposes of this chapter until such time as it fails to meet the conditions described in division (J)(1) of this section for any period of thirty-six consecutive months after first becoming an enrolled small employer, unless earlier disqualified under the terms of the alliance program.

**Sec. 1731.03.** (A) A small employer health care alliance may do any of the following:

(1) Negotiate and enter into agreements with one or more insurers for the insurers to offer and provide one or more health benefit plans to small employers for their employees and retirees, and the dependents and members of the families of such employees and retirees, which coverage may be made available to enrolled small employers without regard to industrial, rating, or other classifications among the enrolled small employers under an alliance program, except as otherwise provided under the alliance program, and for the alliance to perform, or contract with others

for the performance of, functions under or with respect to the	142
alliance program;	143
(2) Contract with another alliance for the inclusion of the	144
small employer members of one in the alliance program of the	145
other;	146
(3) Provide or cause to be provided to small employers	147
information concerning the availability, coverage, benefits,	148
premiums, and other information regarding an alliance program and	149
promote the alliance program;	150
(4) Provide, or contract with others to provide, enrollment,	151
record keeping, information, premium billing, collection and	152
transmittal, and other services under an alliance program;	153
(5) Receive reports and information from the insurer and	154
negotiate and enter into agreements with respect to inspection and	155
audit of the books and records of the insurer;	156
(6) Provide services to and on behalf of an alliance program	157
sponsored by another alliance, including entering into an	158
agreement described in division (B) of section 1731.01 of the	159
Revised Code on behalf of the other alliance;	160
(7) If it is a nonprofit corporation created under Chapter	161
1702. of the Revised Code, exercise all powers and authority of	162
such corporations under the laws of the state, or, if otherwise	163
constituted, exercise such powers and authority as apply to it	164
under the applicable laws, and its articles, regulations,	165
constitution, bylaws, or other relevant governing instruments.	166
(B) A small employer health care alliance is not and shall	167
not be regarded for any purpose of law as an insurer, an offeror	168
or seller of any insurance, a partner of or joint venturer with	169
any insurer, an agent of, or solicitor for an agent of, or	170
representative of, an insurer or an offeror or seller of any	171

insurance, an adjuster of claims, or a third-party administrator, 172  
and will not be liable under or by reason of any insurance 173  
coverage or other health benefit plan provided or not provided by 174  
any insurer or by reason of any conditions or restrictions on 175  
eligibility or benefits under an alliance program or any insurance 176  
or other health benefit plan provided under an alliance program or 177  
by reason of the application of those conditions or restrictions. 178

(C) The promotion of an alliance program by an alliance or by 179  
an insurer is not and shall not be regarded for any purpose of law 180  
as the offer, solicitation, or sale of insurance. 181

(D)(1) No alliance shall adopt, impose, or enforce medical 182  
underwriting rules or underwriting rules requiring a small 183  
employer to have more than a minimum number of employees for the 184  
purpose of determining whether an alliance member is eligible to 185  
purchase a policy, contract, or plan of health insurance or health 186  
benefits from any insurer in connection with the alliance health 187  
care program. 188

(2) No alliance shall reject any applicant for membership in 189  
the alliance based on the health status of the applicant's 190  
employees or their dependents or because the small employer does 191  
not have more than a minimum number of employees. 192

(3) A violation of division (D)(1) or (2) of this section is 193  
deemed to be an unfair and deceptive act or practice in the 194  
business of insurance under sections 3901.19 to 3901.26 of the 195  
Revised Code. 196

(4) Nothing in division (D)(1) or (2) of this section shall 197  
be construed as inhibiting or preventing an alliance from 198  
adopting, imposing, and enforcing rules, conditions, limitations, 199  
or restrictions that are based on factors other than the health 200  
status of employees or their dependents or the size of the small 201  
employer for the purpose of determining whether a small employer 202

is eligible to become a member of the alliance. Division (D)(1) of 203  
this section does not apply to an insurer that sells health 204  
coverage to an alliance member under an alliance health care 205  
program. 206

(E) ~~Health~~ Except as otherwise specified in section 1731.09 207  
of the Revised Code, health benefit plans offered and sold to 208  
alliance members that are small employers as defined in section 209  
3924.01 of the Revised Code are subject to sections 3924.01 to 210  
3924.14 of the Revised Code. 211

(F) Any person who represents an alliance in bargaining or 212  
negotiating a health benefit plan with an insurer shall disclose 213  
to the governing board of the alliance any direct or indirect 214  
financial relationship the person has or had during the past two 215  
years with the insurer. 216

**Sec. 1731.04.** (A) An agreement between an alliance and an 217  
insurer referred to in division (B) of section 1731.01 of the 218  
Revised Code shall contain at least the following: 219

(1) A provision requiring the insurer to offer and sell to 220  
small employers served or to be served by an alliance one or more 221  
health benefit plan options for coverage of their eligible 222  
employees and the eligible dependents and members of the families 223  
of the eligible employees and, if applicable, such members' 224  
eligible retirees and the eligible dependents and members of the 225  
families of the retirees, subject to such conditions and 226  
restrictions as may be set forth or incorporated into the 227  
agreement; 228

(2) A brief description of each type of health benefit plan 229  
option that is to be so offered and the conditions for the 230  
modification, continuation, and termination of the coverage and 231  
benefits thereunder; 232



(3) A statement of the eligibility requirements that an	233
employee or retiree must meet in order for the employee or retiree	234
to be eligible to obtain and retain coverage under any health	235
benefit plan option so offered and, if one of such requirements is	236
that an employee must regularly work for a minimum number of hours	237
per week, a statement of such minimum number of hours, which	238
minimum shall not exceed <del>seventeen and one-half</del> <u>twenty-five</u> hours	239
per week;	240
(4) A description of any pre-existing condition and waiting	241
period rules;	242
(5) A statement of the premium rates or other charges that	243
apply to each health benefit plan option or a formula or method of	244
determining the rates or charges;	245
(6) A provision prescribing the minimum employer contribution	246
toward premiums or other charges required in order to permit a	247
small employer to obtain coverage under a health benefit plan	248
option offered under an alliance program;	249
(7) A provision requiring that each health benefit plan under	250
the alliance program must provide for the continuation of coverage	251
of participants of an enrolled small employer so long as the small	252
employer determines that such person is a qualified beneficiary	253
entitled to such coverage pursuant to Part 6 of Title I of the	254
"Federal Employee Retirement Income Security Act of 1974," 88	255
Stat. 832, 29 U.S.C.A. 1001, and the laws of this state, and	256
regulations or rulings interpreting such provisions. Such coverage	257
provided by the insurer under the plan to participants shall	258
comply with the "Federal Employee Retirement Income Security Act	259
of 1974" and the relevant statutes, regulations, and rulings	260
interpreting that act, including provisions regarding types of	261
coverage to be provided, apportionments of limitations on	262
coverage, apportionments of deductibles, and the rights of	263

qualified beneficiaries to elect coverage options relating to	264
types of coverage and otherwise.	265
(B) An agreement between an alliance and an insurer referred	266
to in division (B) of section 1731.01 of the Revised Code may	267
contain provisions relating to, but not limited to, any of the	268
following:	269
(1) The application and enrollment process for a small	270
employer and related provisions pertaining to historical	271
experience, health statements, and underwriting standards;	272
(2) The minimum number of those employees eligible to be	273
participants that are required to participate in order to permit a	274
small employer to obtain coverage under a health benefit plan	275
option offered under the alliance program, which may vary with the	276
number of employees or those eligible to be participants in	277
respect of the small employer;	278
(3) A procedure for allowing an enrolled small employer to	279
change from one plan option to another under the alliance program,	280
subject to qualifying by size or otherwise under the alliance	281
program;	282
(4) The application of any risk-related pooling or grouping	283
programs and related premiums, conditions, reviews, and	284
alternatives offered by the insurer;	285
(5) The availability of a medicare supplement coverage option	286
for eligible participants who are covered by Parts A and B of	287
medicare, Title XVIII of the "Social Security Act," 49 Stat. 620	288
(1935), 42 U.S.C.A. 301;	289
(6) Relevant experience periods, enrollment periods, and	290
contract periods;	291
(7) Effective dates for coverage of eligible participants;	292
(8) Conditions under which denial or withdrawal of coverage	293

of participants or small employers and their employees may occur 294  
by reason of falsification or misrepresentation of material facts 295  
or criminal conduct toward the insurer, small employer, or 296  
alliance under the program; 297

(9) Premium rate structures, which may be uniform or make 298  
provision for age-specific rates, differentials based on number of 299  
participants of an enrolled small employer, products and plan 300  
options selected, and other factors, rate adjustments based on 301  
consumer price indices, utilization, or other relevant factors, 302  
notification of rate adjustments, and arbitration; 303

(10) Any responsibilities of the alliance for billing, 304  
collection, and transmittal of premiums; 305

(11) Inclusion under the alliance program of small employers 306  
that are members of other organizations described in division 307  
(A)(1) of section 1731.01 of the Revised Code that contract with 308  
the alliance for this purpose, and conditions pertaining to those 309  
small employer members and to their employees and retirees, and 310  
dependents and family members of those employees or retirees, as 311  
applicable under the alliance program; 312

(12) The agreement of the insurer to offer and sell one or 313  
more health benefit plans to small employer members of another 314  
small employer health care alliance that contracts with the 315  
alliance for this purpose; 316

(13) Use of the health benefit plan options of the insurer in 317  
the alliance program and use of the names of the alliance and the 318  
insurer; 319

(14) Indemnification from claims and liability by reason of 320  
acts or omissions of others; 321

(15) ~~Ownership~~ Ownership, use, availability, and maintenance 322  
of confidentiality of data and records relating to the alliance 323

program; 324

(16) Utilization reports to be provided to the alliance by 325  
the insurer; 326

(17) Such other provisions as may be agreed upon by the 327  
alliance and the insurer to better provide for the articulation, 328  
promotion, financing, and operation of the alliance program or a 329  
health benefit plan under the program in furtherance of the public 330  
purposes stated in section 1731.02 of the Revised Code. 331

(C) Neither an alliance program nor an agreement between an 332  
alliance and an insurer is itself a policy or contract of 333  
insurance, or a certificate, indorsement, rider, or application 334  
forming any part of a policy, contract, or certificate of 335  
insurance. Chapters 3905., 3933., and 3959. of the Revised Code do 336  
not apply to an alliance program or to an agreement between an 337  
alliance and an insurer thereunder, as such, or to the functions 338  
of the alliance under an alliance program. 339

**Sec. 1731.09.** (A) Nothing contained in this chapter is 340  
intended to or shall inhibit or prevent the application of the 341  
provisions of Chapter 3924. of the Revised Code to any health 342  
benefit plan or insurer to which they would otherwise apply in the 343  
absence of this chapter, except as otherwise specified in 344  
divisions (B) and (C) of this section or unless such application 345  
conflicts with the provisions of section 1731.05 of the Revised 346  
Code. 347

(B) An insurer may establish one or more separate classes of 348  
business solely comprised of one or more alliances. All of the 349  
following shall apply to health plans covering small employers in 350  
each class of business established pursuant to this division: 351

(1) The premium rate limitations set forth in section 3924.04 352  
of the Revised Code apply to each class of business separate and 353

apart from the insurer's other business; 354

(2) For purposes of applying sections 3924.01 to 3924.14 of 355  
the Revised Code to a class of business, the base premium rate and 356  
midpoint rate shall be determined with respect to each class of 357  
business separate and apart from the insurer's other business. 358

(3) The midpoint rate for a class of business shall not 359  
exceed the midpoint rate for any other class of business or the 360  
insurer's non-alliance business by more than fifteen per cent. 361

(4) The insurer annually shall file with the superintendent 362  
of insurance an actuarial certification consistent with section 363  
3924.06 of the Revised Code for each class of business 364  
demonstrating that the underwriting and rating methods of the 365  
insurer do all of the following: 366

(a) Comply with accepted actuarial practices; 367

(b) Are uniformly applied to health benefit plans covering 368  
small employers within the class of business; 369

(c) Comply with the applicable provisions of this section and 370  
sections 3924.01 to 3924.14 of the Revised Code. 371

(5) An insurer shall apply sections 3924.01 to 3924.14 of the 372  
Revised Code to the insurer's non-alliance business and coverage 373  
sold through alliances not established as a separate class of 374  
business. 375

(6) An insurer shall file with the superintendent a 376  
notification identifying any alliance or alliances to be treated 377  
as a separate class of business at least sixty days prior to the 378  
date the rates for that class of business take effect. 379

(7) Any application for a certificate of authority filed 380  
pursuant to section 1731.021 of the Revised Code shall include a 381  
disclosure as to whether the alliance will be underwritten or 382  
rated as part of a separate class of business. 383

(C) As used in this section: 384

(1) "Class of business" means a group of small employers, as 385  
defined in section 3924.01 of the Revised Code, that are enrolled 386  
employers in one or more alliances. 387

(2) "Actuarial certification," "base premium rate," and 388  
"midpoint rate" have the same meanings as in section 3924.01 of 389  
the Revised Code. 390

**Sec. 3923.81.** (A) If a person is covered by a health benefit 391  
plan issued by a sickness and accident insurer, health insuring 392  
corporation, or multiple employer welfare arrangement and the 393  
person is required to pay for health care costs out-of-pocket or 394  
with funds from a savings account, the amount the person is 395  
required to pay to a health care provider or pharmacy shall not 396  
exceed the amount the sickness and accident insurer, health 397  
insuring corporation, or multiple employer welfare arrangement 398  
would pay under applicable reimbursement rates negotiated with the 399  
provider or pharmacy. This division does not preclude a person 400  
from reaching an agreement with a health care provider or pharmacy 401  
on terms that are more favorable to the person than negotiated 402  
reimbursement rates that otherwise would apply as long as the 403  
claim submitted reflects the alternative amount negotiated, except 404  
that a health care provider or pharmacy shall not waive all or 405  
part of a copay or deductible if prohibited by any other provision 406  
of the Revised Code. The requirements of this division do not 407  
apply to amounts owed to a provider or pharmacy with whom the 408  
sickness and accident insurer, health insuring corporation, or 409  
multiple employer welfare arrangement has no applicable negotiated 410  
reimbursement rate. 411

(B) Each sickness and accident insurer, health insuring 412  
corporation, or multiple employer welfare arrangement shall 413  
establish and maintain a system whereby a person covered by a 414

health benefit plan may obtain information regarding potential out  
of pocket costs for services provided by in-network providers.

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(C) As used in this section:

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(1) "Health benefit plan" means any policy of sickness and  
accident insurance or any policy, contract, or agreement covering  
one or more "basic health care services," "supplemental health  
care services," or "specialty health care services," as defined in  
section 1751.01 of the Revised Code, offered or provided by a  
health insuring corporation or by a sickness and accident insurer  
or multiple employer welfare arrangement.

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(2) "Reimbursement rates" means any rates that apply to a  
payment made by a sickness and accident insurer, health insuring  
corporation, or multiple employer welfare arrangement for charges  
covered by a health benefit plan.

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(3) "Savings account" includes health savings accounts,  
health reimbursement arrangements, flexible savings accounts,  
medical savings accounts, and similar accounts and arrangements.

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**Sec. 3924.04.** (A)(1) With respect to any health benefit plan  
of a carrier and except as otherwise provided in ~~division~~  
divisions (A)(2) and (3) of this section, the premium rates  
charged or offered for a rating period for the same or similar  
coverage under a health benefit plan covering any small employer  
with similar case characteristics shall not vary from the  
applicable midpoint rate by more than ~~thirty-five~~ forty per cent  
of the midpoint rate, as to all health benefit plans issued on or  
after the effective date of this section.

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(2) A carrier may apply a low claims discount not to exceed  
five per cent of the midpoint rate to small employers with  
favorable claims experience. A premium rate for a rating period  
may fall outside the range set forth in division (A) of this

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section as the result of a low claims discount. 445

(3) If the premium rates charged or offered for the same or 446  
similar coverage under a health benefit plan covering any small 447  
employer with similar case characteristics, as determined by the 448  
carrier, exceeds the ~~applicable midpoint premium rate by more than~~ 449  
~~thirty five points~~ limitations described in divisions (A)(1) and 450  
(2) of this section, any increase in premium rates for a new 451  
rating period shall not exceed the sum of both of the following: 452

(a) Any percentage change in the base premium rate measured 453  
from the first day of the prior rating period to the first day of 454  
the new rating period; 455

(b) Any adjustment due to change in case characteristics or 456  
plan design of the small employer, as determined by the carrier. 457

~~(3) With respect to any health benefit plan of a carrier that 458  
is delivered or issued for delivery prior to the effective date of 459  
this section, a premium rate for a rating period may exceed the 460  
ranges set forth in divisions (A)(1) and (2) of this section for 461  
the eighteen month period immediately following the effective date 462  
of this section. The percentage increase in the premium rate 463  
charged to a small employer for a new rating period, however, 464  
shall not exceed the sum of the following: 465~~

~~(a) Any percentage change in the base premium rate measured 466  
from the first day of the prior rating period to the first day of 467  
the new rating period; 468~~

~~(b) Any adjustment due to a change in case characteristics or 469  
plan design of the small employer, as determined by the carrier. 470~~

(4) For purposes of this section, a small employer carrier 471  
shall treat all health benefit plans issued or renewed in the same 472  
calendar month as having the same rating period. 473

(B) If a carrier utilizes industry as a case characteristic 474



in establishing premium rates, the rate factor associated with any 475  
industry classification shall not vary by more than fifteen per 476  
cent from the arithmetic average of the rate factors associated 477  
with all industry classifications. 478

(C) Subject to divisions (A) and (B) of this section, any 479  
increase in premium rates for a new rating period shall not exceed 480  
any percentage change in the base premium rate measured from the 481  
first day of the prior rating period to the first day of the new 482  
rating period plus fifteen per cent, adjusted on a pro rata basis 483  
for rating periods greater or less than one year, of the base 484  
premium rate for the new rating period and any adjustments due to 485  
a change in case characteristics or plan design of the small 486  
employer, as determined by the carrier. 487

(D) The superintendent of insurance may adopt rules in 488  
accordance with Chapter 119. of the Revised Code that set forth 489  
alternative methods of calculating the premium rates required 490  
under this section, which methods result in premium rates that are 491  
consistent with, and meet the applicable requirements of, this 492  
section. A carrier that utilizes any such method of calculation is 493  
deemed to be in compliance with this section. 494

(E) If a carrier has established a separate class of business 495  
for one or more small employer health care alliances in accordance 496  
with section 1731.09 of the Revised Code, this section shall apply 497  
in accordance with section 1731.09 of the Revised Code. 498

**Sec. 3924.06.** (A) Compliance with the underwriting and rating 499  
requirements contained in sections 3924.01 to 3924.14 of the 500  
Revised Code shall be demonstrated through actuarial 501  
certification. Carriers offering health benefit plans to small 502  
employers shall file annually with the superintendent of insurance 503  
an actuarial certification stating that the underwriting and 504  
rating methods of the carrier do all of the following: 505

<del>(A)</del> (1) Comply with accepted actuarial practices;	506
<del>(B)</del> (2) Are uniformly applied to health benefit plans covering small employers;	507 508
<del>(C)</del> (3) Comply with the applicable provisions of sections 3924.01 to 3924.14 of the Revised Code.	509 510
<u>(B) If a carrier has established a separate class of business for one or more small employer health care alliances in accordance with section 1731.09 of the Revised Code, this section shall apply in accordance with section 1731.09 of the Revised Code.</u>	511 512 513 514
<b><u>Sec. 3961.01.</u></b> As used in sections 3961.01 to 3961.09 of the Revised Code:	515 516
<u>(A)(1) "Discount medical plan" means a business arrangement or contract in which a person, in exchange for fees, dues, charges, or other consideration, offers access to members to providers of medical services and the right to receive discounted medical services from those providers.</u>	517 518 519 520 521
<u>(2) "Discount medical plan" does not include any of the following:</u>	522 523
<u>(a) A plan that does not require a membership or charge a fee to use the plan's medical card;</u>	524 525
<u>(b) A plan that offers discounts for only pharmaceutical supplies or prescription drugs, or both, and no other medical services;</u>	526 527 528
<u>(c) A plan offered by a sickness and accident insurer that is regulated under Title XXXIX of the Revised Code, a health insuring corporation that is regulated under Title XVII of the Revised Code, or an affiliate of such insurer or corporation if the insurer, corporation, or affiliate discloses in writing in not less than twelve-point type on any applications, advertisements,</u>	529 530 531 532 533 534

marketing materials, and brochures describing the plan that the  
plan is not insurance.

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(B)(1) "Discount medical plan organization" or "organization"  
means a person who does business in this state; offers to members  
access to providers of medical services and the right to receive  
discounted medical services from those providers; contracts with  
providers, provider networks, or other discount medical plan  
organizations to offer discounted medical services to members; and  
determines the fee members pay to participate in the plan.

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(2) "Discount medical plan organization" does not include a  
sickness and accident insurer that is regulated under Title XXXIX  
of the Revised Code or a health insuring corporation that is  
regulated under Title XVII of the Revised Code.

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(C) "Facility" means an institution where medical services  
are performed, including, but not limited to, a hospital or other  
licensed inpatient center; ambulatory surgical or treatment  
center; skilled nursing center; residential treatment center;  
rehabilitation center; diagnostic, laboratory, and imaging center;  
and any other health care setting.

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(D) "Health care professional" means a physician or other  
health care provider who is licensed, accredited, certified, or  
otherwise authorized to perform specified medical services within  
the scope of the person's license, accreditation, certification,  
or other authorization and performs medical services consistent  
with the laws of this state.

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(E)(1) "Marketer" means a person or entity who markets,  
promotes, sells, or distributes a discount medical plan,  
including, but not limited to, a private label entity that places  
its name on and markets or distributes a discount medical plan  
pursuant to a written agreement with a discount medical plan  
organization described under section 3961.03 of the Revised Code.

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(2) "Marketer" does not mean a sickness and accident insurer that is regulated under Title XXXIX of the Revised Code, a health insuring corporation that is regulated under Title XVII of the Revised Code, or an affiliate of such insurer or corporation if the insurer, corporation, or affiliate discloses in writing in not less than twelve-point type on any applications, advertisements, marketing materials, and brochures describing the plan that the plan is not insurance. 566  
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(F) "Medical services" means any maintenance care of the human body; preventative care for the human body; or care, service, or treatment of an illness or dysfunction of, or injury to, the human body. "Medical services" includes, but is not limited to, physician care, inpatient care, hospital surgical services, emergency services, ambulance services, dental care services, vision care services, pharmaceutical supplies, prescription drugs, mental health services, substance abuse services, chiropractic services, podiatric services, laboratory services, and medical equipment and supplies. 574  
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(G) "Member" means any individual who pays fees, dues, charges, or other consideration to a discount medical plan organization for access to providers of medical services and the right to receive the benefits of a discount medical plan. 584  
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(H) "Person" means an individual, corporation, partnership, association, joint venture, joint stock company, trust, unincorporated organization, any similar entity, or any combination of these entities. 588  
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(I) "Provider" means any health care professional or facility that has contracted, directly or indirectly, with a discount medical plan organization to offer discounted medical services to members. 592  
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(J) "Provider agreement" means any agreement entered into 596

between a discount medical plan organization and a provider or 597  
provider network to offer discounted medical services to members 598  
as described in section 3961.02 of the Revised Code. 599

(K) "Provider network" means a person that negotiates, 600  
directly or indirectly, with a discount medical plan organization 601  
on behalf of more than one provider to offer discounted medical 602  
services to members. 603

**Sec. 3961.02.** (A) A discount medical plan organization shall 604  
not offer to members, or advertise to prospective members, 605  
discounted medical services unless the services are offered 606  
pursuant to a provider agreement. A discount medical plan 607  
organization may enter into a provider agreement directly with a 608  
provider, indirectly through a provider network to which a 609  
provider belongs, or through another discount medical plan 610  
organization that contracts with providers directly or through a 611  
provider network. 612

(B) A provider agreement between a discount medical plan 613  
organization and a provider shall contain all of the following: 614

(1) A list of medical services and products offered at a 615  
discount; 616

(2) The discounted rates for medical services or a fee 617  
schedule that reflects the provider's discounted rates; 618

(3) A statement that the provider will not charge members 619  
more than the discounted rates described in division (B)(2) of 620  
this section. 621

(C) A provider agreement between a discount medical plan 622  
organization and a provider network shall require the provider 623  
network to do all of the following: 624

(1) Maintain an up-to-date list of the provider network's 625  
contracted providers and supply that list to the discount medical 626

plan organization on a monthly basis;

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(2) Have a written agreement with each provider who offers discounted medical services that contains both of the following:

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(a) The items listed in division (B) of this section;

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(b) A grant of authority that allows the provider network to contract with discount medical plan organizations on behalf of the provider.

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(D) A provider agreement between a discount medical plan organization and another discount medical plan organization shall require that the other discount medical plan organization have provider agreements in place that comply with division (A) of this section and division (B) or (C) of this section, as applicable.

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(E) A discount medical plan organization shall keep for the duration of the agreement a copy of each provider agreement into which the organization has entered.

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**Sec. 3961.03.** (A) Prior to a discount medical plan organization allowing a marketer to market, promote, sell, or distribute a discount medical plan, the organization shall enter into a written agreement with the marketer. This agreement shall prohibit the marketer from using or issuing any advertising, marketing materials, brochures, or discount medical cards without the organization's written approval.

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(B) A discount medical plan organization is bound by and responsible for a marketer's activities that are within the scope of the marketer's agency relationship with the organization.

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(C) A discount medical plan organization shall approve in writing all advertisements, marketing materials, brochures, and discount cards prior to a marketer using these materials to market, promote, sell, or distribute the discount medical plan.

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Sec. 3961.04. (A) A discount medical plan organization or marketer shall disclose all of the following information in writing in not less than twelve-point type on the first content page of any advertisements, marketing materials, or brochures made available to the public relating to a discount medical plan and with any enrollment forms:

(1) A statement that the discount medical plan is not insurance;

(2) A statement that the range of discounts for medical services offered under the discount medical plan will vary depending on the type of provider and medical services;

(3) A statement that the discount medical plan is prohibited from making members' payments to providers for medical services received under the discount medical plan;

(4) A statement that the member is obligated to pay for all discounted medical services received under the discount medical plan;

(5) The discount medical plan organization's toll-free telephone number and internet web site address that a member or prospective member may use to obtain additional information about and assistance with the discount medical plan and up-to-date lists of providers participating in the discount medical plan.

(B) If a discount medical plan organization's or marketer's initial contact with a prospective or new member is by telephone, the organization or marketer shall disclose all of the information listed in division (A) of this section orally in addition to complying with the written disclosure requirements of that division.

(C) In addition to the disclosures required under division (A) of this section, a discount medical plan organization shall

provide to each prospective or new member a copy of the terms and conditions of the discount medical plan in a written document at the time of purchase. The document shall be clear and include all of the following information: 686  
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(1) Name of the member; 690

(2) Benefits provided under the discount medical plan; 691

(3) Any processing fees and periodic charges associated with the discount medical plan, including, but not limited to, if applicable, the procedures for changing the mode of payment and any accompanying additional charges; 692  
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(4) Any limitations, exclusions, or exceptions regarding the receipt of discount medical plan benefits; 696  
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(5) Any waiting periods for certain medical services under the discount medical plan; 698  
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(6) Procedures for obtaining discounts under the discount medical plan, such as requiring members to contact the discount medical plan organization to request that the organization make an appointment with a provider on the member's behalf; 700  
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(7) Cancellation and refund rights described in section 3961.06 of the Revised Code; 704  
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(8) Membership renewal, termination, and cancellation terms and conditions; 706  
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(9) Procedures for adding new family members to the discount medical plan; 708  
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(10) Procedures for filing complaints under the discount medical plan organization's complaint system and a statement explaining that, if the member remains dissatisfied after completing the organization's complaint system, the member may contact the department of insurance; 710  
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(11) Name, mailing address, toll-free telephone number, and 715  
electronic mail address of the discount medical plan organization 716  
that a member may use to make inquiries about the discount medical 717  
plan, send cancellation notices, and file complaints. 718

(D) A discount medical plan organization shall maintain on an 719  
internet web site page an up-to-date list of the names and 720  
addresses of the providers with which the organization has 721  
contracted directly or indirectly through a provider network. The 722  
organization's internet web site address shall be prominently 723  
displayed on all of the organization's advertisements, marketing 724  
materials, brochures, and discount medical plan cards. 725

(E) When a discount medical plan organization or marketer 726  
sells a discount medical plan together with any other product, the 727  
organization or marketer shall give to the member, in addition to 728  
the other disclosures required under this section, a written 729  
statement delineating the fees applicable only to the discount 730  
medical plan. 731

**Sec. 3961.05.** A discount medical plan organization shall not 732  
do any of the following: 733

(A) Except when otherwise permitted in sections 3961.01 to 734  
3961.09 of the Revised Code, as a disclaimer of any relationship 735  
between discount medical plan benefits and insurance, or in a 736  
description of an insurance product connected with a discount 737  
medical plan, use the term "insurance" in the organization's 738  
advertisements, marketing material, brochures, or discount medical 739  
plan cards. 740

(B) Use in the organization's advertisements, marketing 741  
material, brochures, or discount medical plan cards the terms 742  
"health plan," "coverage," "benefits," "copay," "copayments," 743  
"deductible," "pre-existing conditions," "guaranteed issue," 744

"premium," "PPO," "preferred provider organization," or any other terms in a manner that could mislead a person into believing that the discount medical plan is health insurance. 745  
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(C) Make misleading, deceptive, or fraudulent statements or representations regarding the terms or benefits of the discount medical plan, including, but not limited to, statements or representations regarding discounts, range of discounts, or access to those discounts offered under the discount medical plan. 748  
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(D) Except for hospital services, have restrictions on access to discount medical plan providers, including, but not limited to, waiting and notification periods. 753  
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(E) Pay providers fees for medical services or collect or accept money from a member to pay a provider for medical services received under the discount medical plan. 756  
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**Sec. 3961.06.** (A) A discount medical plan organization shall permit members to cancel membership in a discount medical plan at any time. 759  
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(B) If a member gives notice of cancellation within thirty days after the date the member receives the written document described in division (C) of section 3961.04 of the Revised Code for the discount medical plan, the discount medical plan organization, within thirty days of the member giving notice of cancellation, shall fully refund any fees except for a nominal fee associated with enrollment costs that shall not exceed thirty dollars. 762  
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(C) A discount medical plan organization shall not charge or collect a periodic fee after the member has returned to the organization the member's discount medical plan card or given the organization notice of cancellation. 770  
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(D) Cancellation of membership in a discount medical plan 774

occurs when the member gives notice of cancellation to the 775  
discount medical plan organization or marketer by delivering the 776  
notice by hand, depositing the notice in a mailbox if the notice 777  
is properly addressed to the discount medical plan organization or 778  
marketer and postage is prepaid, or sending an electronic message 779  
to the discount medical plan organization's or marketer's 780  
electronic message address. 781

(E) A discount medical plan organization shall make a pro 782  
rata reimbursement of all periodic fees charged to a member, less 783  
nominal fees associated with enrollment or discounts for annual 784  
enrollment, if a discount medical plan organization cancels a 785  
member's membership for any reason other than the member's failure 786  
to pay fees or if a member cancels the member's membership after 787  
the first thirty days of membership and the discount medical plan 788  
organization charges periodic fees for more than one month. 789

**Sec. 3961.07.** (A) The superintendent of insurance may examine 790  
or investigate the business and affairs of a discount medical plan 791  
organization as the superintendent deems appropriate to protect 792  
the interests of the residents of this state. 793

(B) When examining or investigating a discount medical plan 794  
organization pursuant to division (A) of this section, the 795  
superintendent may do both of the following: 796

(1) Order a discount medical plan organization to produce any 797  
records, files, advertising and solicitation materials, lists of 798  
providers with which the organization contracted, lists of 799  
members, provider agreements described in section 3961.02 of the 800  
Revised Code, agreements between a marketer and discount medical 801  
plan organization described in section 3961.03 of the Revised 802  
Code, or other information; 803

(2) Take statements under oath to determine whether a 804

discount medical plan organization has violated or is violating 805  
sections 3961.01 to 3961.08 of the Revised Code or is acting 806  
contrary to the public interest. 807

(C)(1) All records and other information concerning a 808  
discount medical plan organization obtained by the superintendent 809  
or the superintendent's deputies, examiners, assistants, agents, 810  
or other employees pursuant to division (B) of this section are 811  
confidential and not public records as defined in section 149.43 812  
of the Revised Code unless the organization is given notice and 813  
opportunity for hearing pursuant to Chapter 119. of the Revised 814  
Code concerning the records and other information obtained under 815  
division (B) of this section. If no administrative action is 816  
initiated with respect to a particular matter about which the 817  
superintendent obtained records or other information under 818  
division (B) of this section, the records and other information 819  
shall remain confidential for three years after the file on the 820  
matter is closed. 821

(2) The records and other information described in division 822  
(C)(1) of this section shall remain confidential for all purposes 823  
except where the superintendent or the superintendent's deputies, 824  
examiners, assistants, agents, or other employees appropriately 825  
take official action regarding the affairs of the discount medical 826  
plan organization or marketer or in connection with actual or 827  
potential criminal proceeding. 828

(D) Notwithstanding division (C) of this section, the 829  
superintendent may do any of the following: 830

(1) Share records and other information obtained pursuant to 831  
division (B) of this section with other persons employed by or 832  
acting on behalf of the superintendent; local, state, federal, and 833  
international regulatory and law enforcement agencies; local, 834  
state, and federal prosecutors; and the national association of 835

insurance commissioners and its affiliates and subsidiaries if the 836  
recipient agrees and has authority to agree to maintain the 837  
confidential status of the records or other information; 838

(2) Disclose records and other information obtained pursuant 839  
to division (B) of this section in furtherance of any regulatory 840  
or legal action brought by or on behalf of the superintendent or 841  
this state resulting from the exercise of the superintendent's 842  
official duties. 843

(E) Notwithstanding divisions (C) and (D) of this section, 844  
the superintendent may authorize the national association of 845  
insurance commissioners and its affiliates and subsidiaries by 846  
agreement to share confidential records and other information 847  
obtained pursuant to division (B) of this section with local, 848  
state, federal, and international regulatory and law enforcement 849  
agencies and local, state, and federal prosecutors if the 850  
recipient agrees and has authority to agree to maintain the 851  
confidential status of the records and other information. 852

(F) Any applicable privilege or claim of confidentiality is 853  
not waived as a result of sharing or disclosing information 854  
pursuant to division (D)(1) or (E) of this section. 855

(G) Employees or agents of the department of insurance shall 856  
not be required by any court in this state to testify in a civil 857  
action if the testimony concerns any matter related to records or 858  
other information considered confidential under this section. 859

(H) Nothing in this section shall be construed to limit the 860  
superintendent's powers under section 3901.04 of the Revised Code. 861

**Sec. 3961.08.** (A) No person shall fail to comply with 862  
sections 3961.01 to 3961.09 of the Revised Code. If the 863  
superintendent of insurance determines that any person has 864  
violated sections 3961.01 to 3961.07 of the Revised Code, the 865

superintendent may take one or more of the following actions:

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(1) Assess a civil penalty in an amount not to exceed  
twenty-five thousand dollars per violation if the person knew or  
should have known of the violation;

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(2) Assess administrative costs to cover the expenses  
incurred in the administrative action, including, but not limited  
to, expenses incurred in the investigation and hearing process.  
Costs collected under this division shall be paid into the state  
treasury to the credit of the department of insurance operating  
fund created in section 3901.021 of the Revised Code.

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(3) Order corrective actions in lieu of or in addition to the  
other penalties described in this section, including, but not  
limited to, suspending civil penalties if a discount medical plan  
organization complies with the terms of the corrective action  
order;

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(4) Order restitution to members.

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(B) Before imposing a penalty under division (A) of this  
section, the superintendent shall give a discount medical plan  
organization notice and opportunity for hearing as described in  
Chapter 119. of the Revised Code to the extent that Chapter 119.  
of the Revised Code does not conflict with any of the following  
service requirements:

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(1)(a) A notice of opportunity for hearing, a hearing  
officer's findings and recommendations, or any order issued by the  
superintendent under division (A) of this section shall be served  
by certified mail, return receipt requested, to the last known  
address of a discount medical plan organization. For purposes of  
division (B) of this section, an organization's last known address  
is the address listed on the organization's disclosures required  
under section 3961.04 of the Revised Code.

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(b) If the certified mail envelope described in division (B)(1)(a) of this section is returned to the superintendent with an endorsement showing that service was refused or that the envelope was unclaimed, the notices, findings and recommendations, and orders described in division (B)(1)(a) of this section and all subsequent notices required under Chapter 119. of the Revised Code may be served by ordinary mail to the discount medical plan organization's last known address. The time period to request an administrative hearing described in Chapter 119. of the Revised Code shall begin to run from the date the ordinary mailing was sent. A certificate of mailing shall evidence any mailings sent by ordinary mail pursuant to this division and shall complete service to the organization unless the ordinary mail envelope is returned to the superintendent with an endorsement showing failure of delivery. 896  
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(c) If service by ordinary mail as described in division (B)(1)(b) of this section fails, the superintendent may publish a summary of the substantive provisions of the notice, findings and recommendations, or orders described in division (B)(1)(a) of this section once a week for three consecutive weeks in a newspaper of general circulation in the county of the discount medical plan organization's last known address. The notice shall be considered served on the date of the third publication. 911  
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(d) Any notice required to be served under Chapter 119. of the Revised Code also shall be served upon the party's attorney by ordinary mail if the party's attorney has entered an appearance in the matter. 919  
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(e) In lieu of certified or ordinary mail or publication notice as described in divisions (B)(1)(a), (b), and (c) of this section, the superintendent may perfect service on a party by personal delivery of the notice by the superintendent's designee. 923  
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(f) Notices regarding the scheduling of hearings and all other notices not described in division (B)(1)(a) of this section shall be sent by ordinary mail to the party and the party's attorney. 927  
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(2) A subpoena or subpoena duces tecum from the superintendent or the superintendent's designee or attorney to a witness for appearance at a hearing, for the production of documents or other evidence, or for taking testimony for use at a hearing shall be served by certified mail, return receipt requested. The subpoenas described in this division shall be enforced in the manner described in section 119.09 of the Revised Code. Nothing in this division shall be construed to limit the superintendent's other statutory powers to issue subpoenas. 931  
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(C)(1) If a violation of sections 3961.01 to 3961.07 of the Revised Code has caused, is causing, or is about to cause substantial and material harm, the superintendent may issue a cease-and-desist order requiring a person to cease and desist from engaging in a violation. 940  
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(2) The superintendent shall, immediately after issuing an order pursuant to division (C)(1) of this section, serve notice of the order by certified mail, return receipt requested, or by any other manner described in division (B) of this section to the person subject to the order and all other persons involved in the violation. The notice shall specify the particular act, omission, practice, or transaction that is the subject of the order and set a date, not more than fifteen days after the date the order was issued, for a hearing on the continuation or revocation of the order. The person subject to the order shall comply with the order immediately upon receiving the order. After an order is issued pursuant to division (C)(1) of this section, the superintendent may publicize and notify all interested parties that a cease-and-desist order was issued. 945  
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(3) Upon application by the person subject to the order and for good cause, the superintendent may continue the hearing date described in division (C)(2) of this section. Chapter 119. of the Revised Code applies to the hearing on the order to the extent that the chapter does not conflict with the procedures described in this section. The superintendent shall, within fifteen days after objections are submitted concerning the hearing officer's report and recommendations, issue a final order either confirming or revoking the cease-and-desist order described in division (C)(1) of this section. The final order may be appealed as described in section 119.12 of the Revised Code.

(4) The remedy described in division (C) of this section is cumulative and concurrent with other remedies available under this section.

(D) If the superintendent has reasonable cause to believe that an order issued pursuant to this section has been violated in whole or in part, the superintendent may request the attorney general to commence any appropriate action against the violator. In an action described in this division, a court may impose any of the following penalties:

(1) A civil penalty of not more than twenty-five thousand dollars per violation;

(2) Injunctive relief;

(3) Restitution;

(4) Any other appropriate relief.

(E) The superintendent shall deposit any penalties assessed under division (A)(1) or (D) of this section into the state treasury to the credit of the department of insurance operating fund created in section 3901.021 of the Revised Code.

Sec. 3961.09. The superintendent of insurance may adopt rules

in accordance with Chapter 119. of the Revised Code for purposes 989  
of implementing sections 3961.01 to 3961.08 of the Revised Code. 990  
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**Section 2.** That existing sections 1731.01, 1731.03, 1731.04, 992  
1731.09, 3924.04, and 3924.06 of the Revised Code are hereby 993  
repealed. 994

**Section 3.** Sections 1731.03, 1731.09, 3924.04, and 3924.06 of 995  
the Revised Code, as amended by this act, take effect January 1, 996  
2007. Section 3923.81 of the Revised Code, as enacted by this act, 997  
takes effect on the effective date of this act; however, the 998  
amendment of division (B) of that section does not apply to any 999  
facts occurring before six months after the effective date of this 1000  
act. 1001