# As Reported by the Senate Finance and Financial Institutions Committee

127th General Assembly Regular Session 2007-2008

Sub. S. B. No. 314

# **Senator Carey**

Cosponsors: Senators Mason, Spada, Harris, Roberts, Miller, D., Wilson, Fedor, Sawyer, Smith, Stivers, Niehaus, Padgett, Wagoner, Cafaro, Kearney

# A BILL

To amend sections 135.61, 135.63, 135.65, and 135.66	1
and to enact sections 135.101, 135.102, 135.103,	2
135.104, 135.105, and 135.106 of the Revised Code	3
to authorize the Treasurer of State to administer	4
a linked deposit program designed to encourage	5
personal savings and promote personal financial	6
education and to revise the determination of	7
interest rates under the Small Business Linked	8
Deposit Program.	9

# BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF OHIO:

Section 1. That sections 135.61, 135.63, 135.65, and 135.66	10
be amended and sections 135.101, 135.102, 135.103, 135.104,	11
135.105, and 135.106 of the Revised Code be enacted to read as	12
follows:	13

Sec. 135.101. As used in sections 135.101 to 135.106 of the	14
Revised Code:	15
(A) "Eligible resident" means an individual who is a resident	16
of Ohio and who completes the SaveNOW education program prescribed	17

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by section 135.104 of the Revised Code.	18
(B) "Eligible savings institution" means a financial	19
institution that offers savings accounts available to residents of	20
Ohio, that is a public depository of public money of the state	21
under section 135.03 of the Revised Code, and that agrees to	22
participate in the SaveNOW program under sections 135.101 to	23
135.106 of the Revised Code.	24
(C) "SaveNOW linked deposit" means a deposit placed by the	25
treasurer of state with an eligible savings institution at a rate	26
determined and calculated by the treasurer of state.	27
(D) "SaveNOW savings account" means an interest-bearing	28
account that is opened by an eligible resident at an eligible	29
savings institution and that complies with the requirements of	30
section 135.104 of the Revised Code.	31
(E) "Premium savings rate" means the highest savings rate	32
that is offered by an eligible savings institution for large	33
deposits, as approved by and negotiated with the treasurer of	34
<u>state.</u>	35
(F) "Program period" means the length of time, not to exceed	36
two years, established by the treasurer of state that a SaveNOW	37
savings account is eligible to receive the SaveNOW interest	38
incentive.	39
Sec. 135.102. The general assembly finds that the personal	40
savings rate among Ohioans has declined in recent years, that	41
personal savings are important to the future prosperity of Ohio,	42
and that personal savings must be encouraged and assisted. The	43
SaveNOW program provided for in sections 135.101 to 135.106 of the	44
Revised Code is intended to promote increased personal savings,	45
which will materially contribute to the economic growth of Ohio	46
and the financial security of its residents. Accordingly, it is	47

declared to be the public policy of the state through the SaveNOW	48
program to create an availability of higher-rate savings accounts	49
for the purpose of increasing personal savings and promoting	50
financial education among the residents of Ohio.	51

Sec. 135.103. The treasurer of state may invest in SaveNOW 52 linked deposits under sections 135.101 to 135.106 of the Revised 53 Code, provided that at the time of placing any SaveNOW linked 54 deposits the combined amount of investments of public money of the 55 state in linked deposits of any kind is not more than twelve per 56 cent of the state's total average investment portfolio as 57 determined by the treasurer of state. When deciding whether to 58 invest in SaveNOW linked deposits, the treasurer of state shall 59 give priority to the investment, liquidity, and cash flow needs of 60 the state. 61

Sec. 135.104. (A) A resident of Ohio may participate in the62SaveNOW program by agreeing to maintain a SaveNOW savings account63at an eligible savings institution for the program period and by64completing the SaveNOW education program. The SaveNOW education65program shall include a financial literacy assessment and a66financial literacy program established and administered by the67treasurer of state.68

(B) An eligible savings institution shall accept applications69for a SaveNOW savings account from eligible residents on a70first-come, first-served basis on forms prescribed by the71treasurer of state. The eligible savings institution shall offer72to eligible residents a SaveNOW savings account that satisfies all73of the following:74

(1) Opening and maintaining the account requires no minimum75deposit;76

(2) No fees are charged for opening or using the account; and 77

(3) All deposits in the account earn at least the premium	78
savings rate.	79
(C) To provide an additional incentive for saving, a SaveNOW	80
incentive rate of interest shall accrue to the average daily	81
balance of deposits, up to five thousand dollars, in a SaveNOW	82
savings account during the program period at a rate equal to up to	83
three percentage points above the premium savings rate. The	84
interest earnings arising from the SaveNOW incentive rate of	85
interest shall be credited to the account in a lump sum at the	86
conclusion of the program period.	87
(D) The interest earnings arising from the SaveNOW incentive	88
rate of interest under division (C) of this section shall be	89
deducted from the interest earned on the state's SaveNOW linked	90
deposit at the end of the eligible program period.	91
(E) Not more than one SaveNOW savings account shall be held	92
by an eligible resident during a program period. An individual	93
holding a SaveNOW savings account jointly with another individual	94
shall be considered to be holding such an account for the purposes	95
of this division, unless the joint ownership is of an account	96
opened by a parent, grandparent, or guardian for a minor or for a	97
<u>dependent adult.</u>	98
Sec. 135.105. (A) Upon the placement of a SaveNOW linked	99
deposit with an eligible savings institution, the institution	100
shall offer SaveNOW savings accounts to eligible residents under	101
section 135.104 of the Revised Code. A certification of compliance	102
with this section in the form and manner prescribed by the	103
treasurer of state shall be required of the eligible savings	104
institution.	105
(B) The treasurer of state shall take any and all steps	106

(B) The treasurer of state shall take any and all steps100necessary to implement the SaveNOW program and to monitor the107compliance of eligible savings institutions, including the108

#### development of guidelines as necessary. 109 (C) Annually, by the first day of February, the treasurer of 110 state shall report on the SaveNOW program for the preceding 111 calendar year to the governor, the speaker of the house of 112 representatives, and the president of the senate. The speaker 113 shall transmit copies of the report to the chairpersons of the 114 standing committees of the house of representatives that 115 customarily consider legislation regarding finance, and the 116 president of the senate shall transmit copies of the report to the 117 chairpersons of the standing committees of the senate that 118 customarily consider legislation regarding finance. The report 119 shall set forth the SaveNOW linked deposits made by the treasurer 120 of state under the program during the year and shall include a 121 list of eligible savings institutions and the number of SaveNOW 122 savings accounts at each of those institutions during the 123 preceding year. 124

Sec. 135.106. The state and the treasurer of state are not125liable to any eligible savings institution or any eligible126resident in any manner for the terms associated with SaveNOW127savings accounts. Any misuse or misconduct on the part of an128eligible savings institution or eligible resident does not in any129manner affect the deposit agreement between the eligible savings130institution and the treasurer of state.131

 Sec. 135.61. As used in sections 135.61 to 135.67 of the
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 Revised Code:
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(A) "Eligible small business" means any person, including, 134
but not limited to a person engaged in agriculture, that has all 135
of the following characteristics: 136

(1) Is headquartered in this state; 137

(2) Maintains offices and operating facilities exclusively in 138

this state and transacts business in this state;	139
(3) Employs fewer than one hundred fifty employees, the	140
majority of whom are residents of this state;	141

(4) Is organized for profit. 142

(B) "Eligible lending institution" means a financial
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institution that is eligible to make commercial loans, is a public
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depository of state funds under section 135.03 of the Revised
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Code, and agrees to participate in the linked deposit program.
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(C) "Linked deposit" means a certificate of deposit placed by 147 the treasurer of state with an eligible lending institution at up 148 to three per cent <u>a rate</u> below current market rates, as determined 149 and calculated by the treasurer of state, provided the institution 150 agrees to lend the value of such deposit, according to the deposit 151 agreement provided in division (C) of section 135.65 of the 152 Revised Code, to eligible small businesses at three per cent a 153 rate that reflects an equal percentage rate reduction below the 154 present borrowing rate applicable to each specific business at the 155 time of the deposit of state funds in the institution. 156

Sec. 135.63. The treasurer of state may invest in linked 157 deposits under sections 135.61 to 135.67, agricultural linked 158 deposits under sections 135.71 to 135.76, housing linked deposits 159 under sections 135.81 to 135.87, and assistive technology device 160 linked deposits under sections 135.91 to 135.97, and SaveNOW 161 linked deposits under sections 135.101 to 135.106 of the Revised 162 Code, provided that at the time of placement of any such linked 163 deposit under sections 135.61 to 135.67 of the Revised Code, 164 agricultural linked deposit, housing linked deposit, or assistive 165 technology device linked deposit, the combined amount of 166 investments in the linked deposits, agricultural linked deposits, 167 housing linked deposits, and assistive technology device all such 168 linked deposits is not more than twelve per cent of the state's 169

total average investment portfolio as determined by the treasurer170of state. When deciding whether to invest in the linked deposits,171agricultural linked deposits, housing linked deposits, or172assistive technology device any such linked deposits, the173treasurer of state shall give priority to the investment,174liquidity, and cash flow needs of the state.175

Sec. 135.65. (A) The treasurer of state may accept or reject 176 a linked deposit loan package or any portion thereof, based on the 177 treasurer's evaluation of the eligible small businesses included 178 in the package and the amount of state funds to be deposited. When 179 evaluating the eligible small businesses, the treasurer shall give 180 priority to the economic needs of the area where the business is 181 located and the ratio of state funds to be deposited to jobs 182 sustained or created and shall also consider any reports, 183 statements, or plans applicable to the business, the overall 184 financial need of the business, and such other factors as the 185 treasurer considers appropriate. 186

(B) Upon acceptance of the linked deposit loan package or any
portion thereof, the treasurer of state may place certificates of
deposit with the eligible lending institution at three per cent a
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rate below current market rates, as determined and calculated by
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the treasurer of state. When necessary, the treasurer may place
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certificates of deposit prior to acceptance of a linked deposit
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loan package.

(C) The eligible lending institution shall enter into a 194 deposit agreement with the treasurer of state, which shall include 195 requirements necessary to carry out the purposes of sections 196 135.61 to 135.67 of the Revised Code. Such requirements shall 197 reflect the market conditions prevailing in the eligible lending 198 institution's lending area. The agreement may include a 199 specification of the period of time in which the lending 200

institution is to lend funds upon the placement of a linked 201 deposit, and shall include provisions for the certificates of 202 deposit to be placed for any maturity considered appropriate by 203 the treasurer of state not to exceed two years, and may be renewed 204 for up to an additional two years at the option of the treasurer. 205 Interest shall be paid at the times determined by the treasurer of 206 state. 207

(D) Eligible lending institutions shall comply fully with 208 Chapter 135. of the Revised Code. 209

Sec. 135.66. (A) Upon the placement of a linked deposit with 210 an eligible lending institution, such institution is required to 211 lend such funds to each approved eligible small business listed in 212 the linked deposit loan package required by division (D) of 213 section 135.64 of the Revised Code and in accordance with the 214 deposit agreement required by division (C) of section 135.65 of 215 the Revised Code. The loan shall be at three per cent a rate that 216 reflects a percentage rate reduction below the present borrowing 217 rate applicable to each business that is equal to the percentage 218 rate reduction below market rates at which the certificate of 219 deposits that constitute the linked deposit were placed. A 220 certification of compliance with this section in the form and 221 manner as prescribed by the treasurer of state shall be required 222 of the eligible lending institution. 223

(B) The treasurer of state shall take any and all steps 224 necessary to implement the linked deposit program and monitor 225 compliance of eligible lending institutions and eligible small 226 businesses, including the development of guidelines as necessary. 227 The treasurer of state and the department of development shall 228 notify each other at least quarterly of the names of the 229 businesses receiving financial assistance from their respective 230 231 programs.

Annually, by the first day of February, the treasurer of 232 state shall report on the linked deposits program for the 233 preceding calendar year to the governor, the speaker of the house 234 of representatives, and the president of the senate. The speaker 235 of the house shall transmit copies of this report to the chairmen 236 chairpersons of the standing committees in the house which 237 customarily consider legislation regarding agriculture and small 238 business, and the president of the senate shall transmit copies of 239 this report to the chairmen chairpersons of the standing 240 committees in the senate which customarily consider legislation 241 regarding agriculture and small business. The report shall set 242 forth the linked deposits made by the treasurer of state under the 243 program during the year and shall include information regarding 244 the nature, terms, and amounts of the loans upon which the linked 245 deposits were based and the eligible small businesses to which the 246 loans were made. 247

Section 2. That existing sections 135.61, 135.63, 135.65, and 248 135.66 of the Revised Code are hereby repealed. 249