

Jason Phillips

# **Fiscal Note & Local Impact Statement**

Bill:	H.B. 166 of the 128th G.A.	Date:	June 17, 2009
Status:	As Introduced	Sponsor:	Reps. Carney and McGregor
Local Impa	act Statement Procedure Required: No –		

**Contents**: Authorizes the creation of transportation innovation authorities by specified governmental entities and establishes the powers and duties of such authorities

# **State Fiscal Highlights**

STATE FUND	FY 2010 – FUTURE YEARS		
Highway Operating Fund (Fund 7002) – Department of Transportation			
Revenues	- 0 -		
Expenditures	Potential increase for planning and development grants and project support; potential increase in administrative responsibilities to review and approve TIA agreements		
New Generation In	frastructure Bank Funds (New Funds) – Department of Transportation		
Revenues	Potential gain from capitalization sources, loan repayments, or other TIA revenue sources		
Expenditures	Potential increase for various forms of financial assistance to TIA projects		

Note: The state fiscal year is July 1 through June 30. For example, FY 2010 is July 1, 2009 – June 30, 2010.

- The Director of Transportation may provide grants for planning and project development as well as other support for projects identified by a transportation innovation authority (TIA). There would also be added administrative responsibilities to review and approve TIA agreements.
- The creation of the New Generation Infrastructure Bank funds would make available additional resources for TIA transportation project funding through various forms of financial assistance. These funds will be capitalized using a variety of sources, such as state motor fuel tax revenues for road and bridge projects and nonmotor fuel revenue sources for rail and public transit projects.

# **Local Fiscal Highlights**

LOCAL GOVERNMENT	FY 2010 – FUTURE YEARS	
Political Subdivisions		
Revenues	Potential gain in tax revenues, to be used for TIA projects	
Expenditures	Potential increase to fund share of TIA operations	
Transportation Innovati	ion Authorities (Proposed)	
Revenues	Potential gain from participating government agency operating budget contributions, loans and grants, bond proceeds, New Generation State Infrastructure Bank funds, tolls, and other revenue sources	
Expenditures	Potential increase for operations and project funding	

Note: For most local governments, the fiscal year is the calendar year. The school district fiscal year is July 1 through June 30.

- TIAs are required to assist governmental agencies in the identification of transportation needs and in funding priority transportation projects through cooperative arrangements involving public and private partnerships.
- TIA operations funding is limited to contributions from each government agency making up the authority. However, a TIA may also retain a portion of any tolls or fees charged for the use of a transportation facility for administrative purposes, subject to certain requirements.
- Individual government agencies comprising the TIA must use their own revenueproducing authorities, such as dedicating portions of local sales tax and local income tax receipts, to fund TIA projects, as TIAs are prohibited from levying any fee, assessment, payment, or tax as a collective entity. However, TIAs may receive loans and grants from various sources, issue bonds, and charge tolls in order to provide funding for transportation projects.

## **Detailed Fiscal Analysis**

### Overview

The bill establishes a transportation innovation authority (TIA) pilot project, to consist of up to four TIAs approved by the Director of Transportation. The stated purpose of a TIA is to encourage the investment of public and private resources in planning and implementing innovative transportation projects that enhance the state's transportation system and intermodal and multi-modal capabilities, including public transit and intercity passenger rail. TIAs are required to assist governmental agencies in the identification of transportation needs and in funding priority transportation projects through cooperative arrangements involving public and private partnerships.

TIAs would be formed through agreements between two or more "governmental agencies," such as counties, townships, municipalities, other political subdivisions, county transit systems, regional transit authorities, regional transit commissions, joint economic development zones or districts, transportation improvement districts, the Ohio Rail Development Commission, or other public corporations. As noted above, TIAs would be subject to the approval of the Director of Transportation. The LSC bill analysis contains other details concerning these proposed entities.

### **Fiscal effects**

From a fiscal perspective, the bill most notably:

- Sets parameters for TIA budgets and TIA board member compensation;
- Permits TIAs to collect certain sources of revenue, such as tolls, bond proceeds, loans, and grants, but prohibits TIAs from exercising any taxing authority;
- Allows the Ohio Department of Transportation (DOT) to provide funding and support for TIA projects, including from the proposed creation of the New Generation Infrastructure Bank funds; and
- Enables greater private participation in transportation projects.

These provisions are discussed in greater detail below.

### TIA budget and compensation requirements

The bill requires a TIA to adopt an operating budget, the funding for which is limited to contributions from each governmental agency making up the authority. The bill specifically prohibits state funds from being used to fund TIA operations. A TIA may retain a portion of any tolls or fees charged for the use of a transportation project for administrative purposes, but such fee must be reviewed and approved annually by the Director of Transportation. Though members of a TIA board of directors cannot receive compensation, they may be reimbursed for the expenses they incur in the course of their duties on the board. TIAs must submit an annual audited financial report to the General Assembly and the Director of Transportation that sets forth all sources and uses of funds and estimates operating expenses and specific transportation project funding for the next two-year period.

#### TIA revenue collection/project funding capabilities

TIAs are prohibited from levying any fee, assessment, payment, or tax as a collective entity in order to fund transportation projects. Rather, the individual government agencies making up the TIA must use their own revenue-producing authorities to fund those projects. Projects identified by a TIA may be funded by a combination of local revenue sources, such as special fees and assessments levied by a government agency, fair share payments, payments in lieu of property tax on improvements, and dedicated portions of local sales tax and local income tax receipts. This allows political subdivisions to leverage their individual financing authorities for various regional transportation projects.

A TIA can obtain loans or grants from local, state, or federal sources and issue bonds to pay for project expenses. A TIA may also charge tolls or fees for the use of its transportation projects or facilities, though toll or fee-based projects must be reviewed and approved by the Transportation Review Advisory Council (TRAC). All but the portion of toll or fee revenue used for administrative purposes must support construction, improvement, repair, maintenance, administration, and operation costs for transportation projects within the geographical jurisdiction of the TIA.

#### **Department of Transportation support**

In addition to the local and project-based sources of revenue noted above, the bill permits the Director of Transportation to provide grants for planning and project development, funding from the State Infrastructure Bank (SIB), and support for the priority transportation projects identified by a TIA.

#### New Generation Infrastructure Bank funds

To boost the funding available to TIAs through the SIB, the bill creates the New Generation Infrastructure Bank funds. Like the existing SIB funds, these funds are to be used to provide financial assistance in the form of loans, loan guarantees, letters of credit, leases, lease-purchase agreements, interest rate subsidies, debt service reserves, and other forms the Director of Transportation determines are appropriate (such as bonds), for qualified road, bridge, transit, and rail projects.

According to DOT, the New Generation Infrastructure Bank funds would be capitalized by state motor fuel tax revenues for road and bridge projects. Public transit and rail projects will be funded through nonmotor fuel revenue sources. Local funding for the bond program will be derived from the TIAs, based on the type of revenue they generate. Capitalization will likely occur in phases. The New Generation Infrastructure Bank funds will not be leveraged using existing SIB resources in any way, as the new funds will operate separately.

Loans and bonds from the New Generation Infrastructure Bank funds would have similar terms, amounts, and requirements as those from the existing SIB Program, though TIAs would be the entities targeted for the new assistance. As a result, financing terms and conditions will be developed in consideration of a TIA's funding sources and the time required for it to begin generating revenue. The existing SIB Program is available to public entities, such as political subdivisions, regional transit authorities, and metropolitan planning organizations, for projects that may not be considered for traditional grant programs or are not on the State Transportation Improvement Program (STIP). Depending on whether the assistance comes in the form of a loan or a bond, existing SIB assistance can range from \$100,000 to \$20 million with repayment terms of between five and 20 years and financing of up to 100% at low interest rates.

As envisioned in early versions of H.B. 2, the transportation budget act for FY 2010 and FY 2011, the New Generation Infrastructure Bank funds were proposed to be appropriated \$340 million over FY 2010 and FY 2011, with \$100 million being allocated to highway and bridge purposes and \$240 million allocated to public transit and rail. While there are no such appropriations in this version of the bill, funding for the loan and bond components are likely to be allocated in equal amounts, as they were in H.B. 2, because the time it will take to form a TIA and the types of financial assistance best suited to those entities are currently uncertain.

#### **Private participation**

The bill gives a TIA the authority to enter into contracts, agreements, or any other partnerships with private entities, where appropriate, to streamline and enhance the planning, implementation, and funding of identified projects. Elsewhere, the bill allows a TIA to enter into agreements with private entities to assist with the construction, improvement, operation, or management of transportation projects. The discussion below provides a general overview of the potential fiscal effects resulting from public-private partnerships.

#### **Potential fiscal effects**

Public-private partnerships can take many forms that involve varying degrees of private sector involvement. In general, public-private partnerships exist where private participation exceeds the norm in traditional procurement methods. The benefits of such partnerships will vary from project to project, but, generally, the overall goals include cost savings, accelerated project delivery, and transfer of risk. There are also common costs, trade-offs, and risks to consider, some of which are discussed below.

**Cost savings.** In terms of project costs, public-private partnerships can provide tools, such as performance-based contracting and fixed price contracts, to public authorities to manage, reduce, or eliminate project costs. In addition, making one entity

5

responsible for multiple phases of a project, such as design, construction, and operation, can result in efficiencies that are not possible with traditional design-bid-build methods.<sup>1</sup> Public-private partnerships also encourage cost and time savings because a private entity may have a financial incentive to complete a project as quickly as possible in order to begin receiving the revenue stream from the project, whether it be availability payments or some other form of compensation. In addition, by relying on private sector sponsorship and investment, rather than financing construction themselves, states can conserve funding from their capital improvement programs for other projects.<sup>2</sup>

Accelerated project delivery. With stagnant or declining motor fuel tax receipts, public authorities may turn toward private sources of capital to "accelerate the construction of projects that might otherwise be delayed for years or not be built at all."<sup>3</sup> In other words, the additional capital that a private partner can bring enables states to build needed transportation projects, but are prevented from doing so due to fiscal constraints. The U.S. Department of Transportation has found that innovative contracting methods can result in as much as a 50% time reduction in project duration when compared to the traditional design-bid-build approach.<sup>4</sup>

**Risk diversion.** Projects that are traditionally financed and constructed require the public authority to be responsible for all of the risk involved in a project. For instance, risk may appear in the form of project cost overruns due to unforeseen circumstances, such as a delay in the completion schedule due to environmental or geological factors or an escalation in the cost of construction materials. Whenever a toll road is constructed, there is a risk that toll revenues will be less than forecasted, making it difficult for the public authority to adequately maintain and operate the road as well as repay any obligations that were issued to finance the road's construction or improvements. Risk is also assumed in the form of future, excessive maintenance and repair expenses. When private entities bear these risks, taxpayers are spared

<sup>&</sup>lt;sup>1</sup> U.S. Department of Transportation, "Report to Congress on Public-Private Partnerships," December 2004, U.S. Department of Transportation web site, June 1, 2009 <a href="http://www.fhwa.dot.gov/reports/pppdec2004/pppdec2004.pdf">http://www.fhwa.dot.gov/reports/pppdec2004/pppdec2004.pdf</a>>, 2.

<sup>&</sup>lt;sup>2</sup> U.S. Government Accountability Office, "Highway Public-Private Partnerships: More Rigorous Up-front Analysis Could Better Secure Potential Benefits and Protect the Public Interest (GAO-08-44)," February 2008, U.S. Government Accountability Office web site <http://www.gao.gov/new.items/d0844.pdf>, 20.

<sup>&</sup>lt;sup>3</sup> U.S. Department of Transportation, "Innovation Wave: An Update on the Burgeoning Private Sector Role in U.S. Highway and Transit Infrastructure," July 18, 2008, U.S. Department of Transportation web site <a href="http://www.fhwa.dot.gov/reports/pppwave/ppp\_innovation\_wave.pdf">http://www.fhwa.dot.gov/reports/pppwave/ppp\_innovation\_wave.pdf</a>, 9.

<sup>&</sup>lt;sup>4</sup> 2004 U.S. Department of Transportation 48-49.

responsibility when delays increase project costs, toll revenues do not meet estimates, or excessive repairs are needed to maintain a roadway.

**Increased quality.** As a condition for concessions or other types of publicprivate partnerships, states have included certain requirements on private entities for the maintenance and safety of the roadway in the lease or agreement. Sometimes, these requirements have required the private operator to keep leased roads in a better condition than the public authority customarily did.<sup>5</sup>

Increased quality not only results from improved maintenance standards on the part of the private operator, but also from the private operator incorporating life-cycle costs and market driven innovation in the design and construction of a facility, which the U.S. DOT notes as often leading to a higher quality transportation project, reducing project costs in the long term.<sup>6</sup> According to the U.S. GAO, "public-private partnerships have more flexibility to maximize the use of innovative technologies [that] . . . lead to increases in quality and the development of faster and less expensive ways to design and build highway facilities." The private operator is also able to extend innovations, such as electronic tolling and improved maintenance operations, to the efficient management and operation of the highway, which governments may not be able to do because of budget and funding constraints.<sup>7</sup>

**Lost tax revenue.** In order for concession agreements to occur between a public authority and a private entity, the public authority may have to include certain tax incentives as part of the deal. These incentives often take the form of deducting depreciation on assets that are "effectively owned" by the private operator, the cost for which in foregone revenue can be in the millions of dollars.<sup>8</sup>

**Fiscal and administrative costs**. Due to the complexity of public-private partnership agreements, states may require the services of financial and legal advisors, costs that may not be incurred under traditional procurement methods. Additionally, public authorities are able to issue tax-exempt debt, lowering public procurement costs. Private developers generally do not have access to this type of financing, leading to higher costs for a privately financed project.<sup>9</sup>

<sup>&</sup>lt;sup>5</sup> The Pew Center on the States, "Driven by Dollars: What States Should Know When Considering Public-Private Partnerships to Fund Transportation," March 2009, The Pew Charitable Trusts, May 14, 2009 <a href="http://www.pewtrusts.org/uploadedFiles/wwwpewtrusts.org/">http://www.pewtrusts.org/</a> Private Partnerships to Fund Transportation," March 2009, The Pew Charitable Trusts, May 14, 2009 <a href="http://www.pewtrusts.org/uploadedFiles/wwwpewtrusts.org/">http://www.pewtrusts.org/uploadedFiles/wwwpewtrusts.org/</a> Reports/State\_policy/PA\_Turnpike\_FINAL\_WEB.pdf>, 6.

<sup>&</sup>lt;sup>6</sup> 2008 U.S. Department of Transportation 9-10.

<sup>&</sup>lt;sup>7</sup> U.S. Government Accountability Office 24.

<sup>&</sup>lt;sup>8</sup> U.S. Government Accountability Office 35.

<sup>&</sup>lt;sup>9</sup> U.S. Government Accountability Office 34-35.

**Loss of control.** When a public authority cedes the effective control of a highway facility to a private operator, the public authority "may lose some control over its ability to modify existing assets or implement plans to accommodate changes over time." For example, a public-private partnership agreement may impose noncompete provisions that require the public authority to, in some way, compensate the private operator if the public authority constructs a toll-free road within a certain distance of the privately operated road, the effect being diverted traffic from the tolled road and thus, a loss of revenue to the private operator.<sup>10</sup>

HB0166IN.docx / cm

<sup>&</sup>lt;sup>10</sup> U.S. Government Accountability office 35-36.